



Disadvantaged Business Enterprises

Inside this issue:

<i>Meet the Primes</i>	1
<i>Breakfast Social</i>	4
<i>OSHA Article</i>	5
<i>Upcoming Workshops</i>	7
<i>Featured DBE Firm</i>	13
<i>New Certified DBE's</i>	14
<i>DOTD Contact Information</i>	14
<i>DOTD Lettings/RFQ</i>	15
<i>DOTD Bid Results</i>	19
<i>SJB Group Services</i>	22



MEET THE PRIMES

Business Opportunities & Networking Conference

Our “Meet the Primes” event, held on April 1, 2014, was a phenomenal function with a great turnout. There were approximately 80 attendees, which included prime contractors, engineering firms, AGC, LADOTD, Federal Highway Administration, East Baton Rouge Parish Schools Fair Share Program, and DBEs. This event allowed the DBEs a face-to-face opportunity to connect with the prime contractors and business leaders to market their company and services for future business projects.

We encourage all DBEs to follow up with every firm they had a chance to communicate with. In conjunction with the DBEs following up, SJB will be available to assist DBEs with:

- Facilitating further communications between you and the prime contractor
- Providing additional training or seminars that would be beneficial to your success
- Creating and or improving your marketing material

SJB will also be hosting more business functions in the future, so please be sure to check your emails so that you can plan accordingly. We truly appreciate everyone’s positive feedback and hope that we can continue to provide this service to each and every one of you. It is truly our pleasure to work with you.





Tuesday/Thursday Breakfast Social and Discussions

A Quality Touch Commercial Builders-D. Lee Trucking & Demolition-Lawson's Maintenance & Clean-Outs

April 10, 2014

SJB Group DBE Supportive Staff, Mrs. Jackie des Bordes (DBE Program Coordinator) and Mr. Kenyatta Sparks (DBE Program Assistants), held another successful Breakfast Social meeting with Ms. Shondrell Campbell with A Quality Touch Commercial Builders, Ms. Tanza Robertson with D. Lee Trucking & Demolition and Mrs. Demetris Lawson with Lawson's Maintenance & Clean-Outs.

The purpose of the meeting was to provide Ms. Campbell, Ms. Robertson, and Mrs. Lawson with innovative ideas regarding growing their business, especially in the DOTD market. DBESS suggested that they add more LA DOTD Work Item Codes to their DBE Certification and to begin putting together a wish list of prime construction firms they would like to meet with. DBESS also recommended that they contact Mrs. Kelly Commander with Commander Construction for some mentoring on how to grow their business as a women owned DBE firm. They also provided them with copies of both their Directory of Contractors and Directory of Engineers booklets for future marketing efforts.

We would like to thank Ms. Shondrell Campbell with A Quality Touch Commercial Builders, Ms. Tanza Robertson with D. Lee Trucking & Demolition and Mrs. Demetris Lawson with Lawson's Maintenance & Clean-Outs for taking time out of their busy schedules to meet with us at SJB Group and look forward to assisting them in the future growth of their businesses.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:00 am to 11:00 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



Prevent Heat Illness in Outdoor Workers

HEAT ILLNESS CAN BE DEADLY. Every year, thousands of workers become sick from exposure to heat, and some even die. **These illnesses and deaths are preventable.**

[Who is affected?](#)

[What is heat illness?](#)

[How can heat illness be prevented?](#)

OSHA's nationwide Heat Illness Prevention Campaign aims to raise awareness and teach workers and employers about the dangers of working in hot weather and provide valuable resources to address these concerns. Begun in 2011, the Heat Illness Prevention Campaign has reached more than 7 million people and distributed close to half a million fact sheets, posters, quick cards, training guides and wallet cards. OSHA is again joining with other federal and state agencies and non-governmental organizations to spread the word about preventing heat illness. For example, OSHA is continuing its partnership with the National Oceanic and Atmospheric Administration's (NOAA) National Weather Service to include worker safety precautions in their [Excessive Heat Watch, Warning, and Advisory Products](#).

Available on this web page are numerous resources that can be used to prevent heat illnesses:

The [Educational Resources](#) section links to information about heat illnesses and how to prevent them. Many of these resources target vulnerable workers with limited English proficiency and/or low literacy.

The [Using the Heat Index](#) section provides guidance to employers to develop a heat illness prevention plan.

The [Training](#) section includes a guide/lesson plan for employers and others to use in instructing workers on heat illness. There are links to additional resources in other languages.

The [Media Resources](#) section includes news releases, public service announcements (PSAs), drop-in articles about heat illness prevention that you can customize to share and campaign artwork.

The [Fatality map](#) shows locations of outdoor worker, heat-related fatalities between 2008 and 2012. It is not an exhaustive list of all worker fatalities from heat exposure. The map provides a geographic reminder that Water, Rest, and Shade are vital to providing a safe and healthful environment when working outdoors in the heat.

The Heat Illness web page and many resources are available [en español](#).

We hope you will join with us in this effort by helping to reach workers and employers in your community with the resources you will find on this site.

Who is affected?

Any worker exposed to hot and humid conditions are at risk of heat illness, especially those doing heavy work tasks or using bulky protective clothing and equipment. Some workers might be at greater risk than others if they have not built up a tolerance to hot conditions. Occupations most affected by heat-related illness are: construction, trade/transportation/utility, agriculture and building/grounds maintenance and cleaning. Other workers who may be affected by exposure to environmental heat include those in transportation/baggage handling, water transportation; landscaping services; greenhouse, nursery, and floriculture production; and support activities for oil and gas operations.

Prevent Heat Illness in Outdoor Workers

What is heat illness?

The body normally cools itself by sweating. During hot weather, especially with high humidity, sweating isn't enough. Body temperature can rise to dangerous levels if precautions are not taken. Heat illnesses range from heat rash and heat cramps to heat exhaustion and heat stroke. Heat stroke requires **immediate medical attention** and can result in **death**.

How can heat illness be prevented?

Employers are responsible for providing workplaces that are safe from excessive heat. Employers should provide workers with water, rest and shade; should gradually increase workloads and allow more frequent breaks for new workers or workers who have been away for a week or more to build a tolerance for working in the heat (acclimatization); and should educate workers about the symptoms heat-related illnesses and their prevention. Employers should also include the steps to prevent heat illness in worksite training and plans as well as what to do in an emergency. Acting quickly can save lives! OSHA's key pieces of advice for workers are:

Drink water every 15 minutes, even if you're not thirsty.

Rest in the shade to cool down.

Wear a hat and light-colored clothing.

Learn the signs of heat illness and what to do in an emergency.

Keep an eye on fellow workers.

Remember these three simple words: Water, Rest, and Shade. Taking these precautions can mean the difference between life and death.

This article was taken from the OSHA website. For more information on this topic, visit www.osha.gov. Please share this information with your employees

UPCOMING WORKSHOPS....

1414: Starting & Financing A Small Business

Tuesday, April 29, 2014 1:00 PM to 3:00 PM

Free Seminar. Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org. This seminar will be held in Moss Bluff at the Calcasieu Parish Library.

Location: [Calcasieu Parish Library/Moss Bluff, Calcasieu Parish Library/Moss Bluff, Moss Bluff](#)

Business Basics

Starting and Financing Your Business Idea - Livingston

Thursday, May 08, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University, Livingston Parish Library - Main Branch, Livingston](#)

Business Plan

Business Plan Writing

Tuesday, May 06, 2014 5:30 PM to 8:30 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

Cash Flow Management

Budgeting For Profit

Thursday, May 08, 2014 9:00 AM to 12:00 PM

An overview of the purpose of budgeting, the types of budgets, and the elements of a successful budget. The program includes a process for creating a budget, ways to analyze and compare budgets, and important guidelines to apply during the budgeting process. Learn: • 5 Purposes of Budgeting • Various Types of Budgets • Steps of the Budgeting Process • Elements of a Successful Budget • 5 Methods for Analyzing Budget Information • Guidelines to Remember During the Budgeting Process

Speaker: Richard Melancon, CPA, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

UPCOMING WORKSHOPS....

Financing and Capital

Money Smart Series - Understanding Your Credit

Thursday, May 01, 2014 1:00 PM to 3:00 PM

Do you need to improve your credit? Wish that you could feel more in control of your money? Want to grow your business, but need some advice on how to do so? Congratulations! We have just the workshop for you. Money Smart, a three-part financial literacy training series, will help you enhance your financial skills and create positive banking relationships by providing you with tips on: * applying for a business loan * understanding and improving your credit * improving your chances of securing a loan
 Monday, May 1 Understanding Your Credit Do you know what it takes to have excellent credit? Our experts will share the do's and don'ts of managing your credit report: learn to start, grow or fix your own credit. Accion Louisiana will show you how.
 Thursday, June 2 Presenting Your Business to Bankers First impressions are everything! If you're looking to make a great first impression on a local banker we've got a session for you. Find out what lenders are looking for in a client and how you can stand out from the crowd.

Location: [LSBDC at the University of Louisiana at Monroe, Ouachita Parish Public Library - Main Branch, *Monroe](#)

5 Steps to Secure Financing

Thursday, May 08, 2014 10:00 AM to 12:00 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Small Meeting Room, Gray, LA](#)

5 Steps to Secure Financing

Tuesday, May 13, 2014 1:30 PM to 4:30 PM

Learn what to do before approaching a lender. This seminar will help identify and assess business' financial needs, identify sources of capital, and prepare the essential documents for a lender or investor. Knowing what the lender is looking for and the questions the lender wants answered may improve the chances of obtaining the financing that the business needs. Participants will receive helpful forms to use in preparing a financial package • Key Questions Lenders Want Answered • Worksheets to Determine Start-up Costs, Personal Financials, and Budgets

Speaker: Michael Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 40.00

Government Contracting

Get Certified Month - Women-Owned Small Business Certification

Tuesday, May 06, 2014 9:00 AM to 12:00 PM

Women-owned small businesses can begin taking steps to participate in the federal contracting program. Come prepared to complete your application on site. During this session, we will walk you through completion of the online certification applications. For more information on Women-Owned Small Business Certification, visit www.sba.gov/wosb .

Speaker: SBA

Location: [Louisiana Technology Park, Baton Rouge](#)

UPCOMING WORKSHOPS....

Get Certified Month - 8(a) Certification

Tuesday, May 13, 2014 9:00 AM to 12:00 PM

The 8(a) Business Development Program helps small, disadvantaged businesses compete in the marketplace. The 8(a) Program offers a broad scope of assistance to socially and economically disadvantaged firms. Come prepared to complete your application on site. During this session, we will walk you through completion of the online certification applications. For more information on 8(a) Certification, visit <http://www.sba.gov/category/navigation-structure/contracting/contracting-support-small-businesses/8a-business-developme>

Speaker: SBA

Location: [Louisiana Technology Park, Baton Rouge](#)

Get Certified Month - HUBZone Certification

Tuesday, May 20, 2014 9:00 AM to 12:00 PM

The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. Come prepared to complete your application on site. During this session, we will walk you through completion of the online certification applications. For information on HUBZone Certification, visit <http://www.sba.gov/hubzone/> .

Speaker: SBA

Location: [Louisiana Technology Park, Baton Rouge](#)

Legal Issues

Legal Lunch & Learn: Leasing Space for Your Business Location

Tuesday, April 29, 2014 11:30 AM to 1:00 PM

Finding a home for your business can be a challenging experience. Learn from the experts how to navigate the world of commercial leasing along with tips to help you along the way. This workshop will include discussions of: The anatomy of a commercial lease How to negotiate those difficult provisions Successfully working with lessors, brokers and agents to achieve the result you want

Speaker: Philip Claverie, Jr, Phelps Dunbar

Location: [Phelps Dunbar](#)

Managing a Business

Lean 101 1/2 Day Workshop - Mandeville

Wednesday, May 07, 2014 9:00 AM to 1:00 PM

Are you interested in? *Improving Quality & Reducing Defects *Reducing Lead Time & Improving On Time Delivery *Improving Customer Satisfaction *Improving Profitability This workshop examines the primary elements contained in the lean process, beginning with the origin of lean. It is essential for anyone looking to provide higher quality products and services, reducing waste, and maintaining a competitive advantage into today's market. During this workshop, you will not only examine the individual elements of Lean Manufacturing, rather you will apply these principles in a hands on simulation.

Speaker: Dane Gross, MEPoL

Location: [LSBDC at Southeastern Louisiana University, SLU St Tammany Center, Mandeville/Abita Springs](#)

UPCOMING WORKSHOPS....

Certification: An Overview in Black & White

Wednesday, May 21, 2014 9:30 AM to 12:30 PM

Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SEBD . . . This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification.

Speaker: Erik Waters, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Marketing and Sales

Digital Marketing Forum: How to Reach and Engage the Multiscreen Customer

Tuesday, May 06, 2014 9:00 AM to 10:30 AM

What are the leading mobile, social, and digital media trends? Find out at the Digital Marketing Forum and connect with digital media experts who can help you fine tune your multi-media strategy! This high energy forum will address common questions asked by small businesses, such as: - why should I invest time and money in online marketing? - what is a multiscreen customer and why do I care? - how do I collect, understand and quickly cut through all that data about online consumers? - how do I make time for social media, prioritize it and know if I'm doing it right? - what should I post on social media? - how long does it take for social media to pay off?

Speaker: Dan Russell, Senior Director - Mixpo; Jeanne Hurlburt Ph.D., Consultant/CEO - MySurveyExpert.com; McKenzie Co-co, President/Owner - FSC Interactive and Beth Crotty, Cox Media Atlanta - Product Portfolio Director

Location: [New Orleans Bio Innovation Center, New Orleans](#)

Digital Marketing Forum: How to Reach and Engage the Multiscreen Customer

Wednesday, May 07, 2014 9:00 AM to 10:30 AM

What are the leading mobile, social, and digital media trends? Find out at the Digital Marketing Forum and connect with digital media experts who can help you fine tune your multi-media strategy! This high energy forum will address common questions asked by small businesses, such as: - why should I invest time and money in online marketing? - what is a multiscreen customer and why do I care? - how do I collect, understand and quickly cut through all that data about online consumers? - how do I make time for social media, prioritize it and know if I'm doing it right? - what should I post on social media? - how long does it take for social media to pay off?

Speaker: Dan Russell, Senior Director - Mixpo; Jeanne Hurlburt Ph.D., Consultant/CEO - MySurveyExpert.com; Stafford Kendall, Owner/Chief Strategist - Covalent Logic and Beth Crotty, Cox Media Atlanta - Product Portfolio Director

Location: [Louisiana Association of Business & Industry \(LABI\), Baton Rouge](#)

Marketing Basics Brown Bag Lunch

Friday, May 09, 2014 11:00 AM to 1:00 PM

Learn the 10 simple marketing principles to build success. Know how to build your brand, develop your "Elevator Pitch", target your market, and more. These are the things you need to attract and then work to retain a large base of satisfied customers.

Speaker: Dianne Sclafani, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

UPCOMING WORKSHOPS....

Digital Marketing Forum: How to Reach and Engage the Multiscreen Customer

Thursday, May 08, 2014 10:00 AM to 11:30 AM

What are the leading mobile, social, and digital media trends? Find out at the Digital Marketing Forum and connect with digital media experts who can help you fine tune your multi-media strategy! This high energy forum will address common questions asked by small businesses, such as: - why should I invest time and money in online marketing? - what is a multiscreen customer and why do I care? - how do I collect, understand and quickly cut through all that data about online consumers? - how do I make time for social media, prioritize it and know if I'm doing it right? - what should I post on social media? - how long does it take for social media to pay off?

Speaker: Dan Russell, Senior Director - Mixpo; Jeanne Hurlburt Ph.D., Consultant/CEO - MySurveyExpert.com; Stafford Kendall, Owner/Chief Strategist - Covalent Logic and Beth Crotty, Cox Media Atlanta - Product Portfolio Director

Location: [Louisiana Immersive Technologies Enterprise \(LITE\), Theatre, Lafayette](#)

Start-up Assistance

Starting and Financing Your Business Idea - Hammond

Tuesday, April 29, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: LSBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Starting & Financing a Small Business

Thursday, May 01, 2014 5:30 PM to 7:30 PM

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Starting and Financing A Small Business

Wednesday, May 07, 2014 2:30 PM to 4:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Heidi Melancon, Interim Director, LSBDC at UL Lafayette

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

UPCOMING WORKSHOPS....

[How to Form & Register Your Business](#)

Thursday, May 08, 2014 2:00 PM to 5:00 PM

Proper licenses and permits are necessary to operate a business. This seminar teaches how to obtain tax ID numbers, permits, and licenses. The seminar examines the differences between "C" and "S" Corporations, sole proprietorships, partnerships, and LLC's. Elements that business structures are based on are discussed such as taxes, ownership, responsibility, control, risk, operations, and employee requirements. -Advantages & Disadvantages of each Legal Structure -Legal Structure Quiz -Filing Forms for Selecting an Organizational Structure are Provided

Speaker: Al Overman, LSBDC Business Consultant Mark Jeanfreau, Phelps Dunbar

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 20.00

[Starting and Financing a Small Business](#)

Monday, May 12, 2014 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [Louisiana Technology Park, Baton Rouge](#)

[Starting and Financing a Small Business](#)

Saturday, May 17, 2014 9:00 AM to 11:00 AM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at the University of Louisiana at Monroe, Hemphill Hall Room 113, *Monroe](#)

[1415: Starting & Financing A Small Business](#)

Tuesday, May 20, 2014 5:00 PM to 7:00 PM

Free Seminar. Please pre-register so we can prepare for your attendance. Phone (337) 475-5529 or email lsbdc.msu@lsbdc.org. This seminar will be held in the SEED Center, Room E at 4310 Ryan St., Lake Charles, LA 70605

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Technological Innovation

[Google Training for Small Business: AdWords & Analytics](#)

Wednesday, April 30, 2014 5:30 PM to 7:00 PM

Google Training: -AdWords and AdWords Express -Analytics

Speaker: Google experts from the Community Leaders Program

Location: [LSBDC Greater New Orleans Region: Main Office, UNO Jefferson Center, *Metairie](#)

Featured DBE Firm



STRIPE FORCE 1, INC. was founded on October 15, 1992. In the early pioneering days commercial properties in Louisiana and Mississippi were re-striped for some of the largest property management firms in the South. Within a year, through God's blessings, hard work and good people, field-proven expertise was put to work and the direction shifted to new construction.

STRIPE FORCE 1 was one of the few striping contractors in the country to utilize a surveyor's transit to insure accurate layouts on appropriate projects; such as, new regional malls and hugh container yards. Investments were made in the best equipment available, upgraded, and added to meet changing needs.

Due to listening when clients made suggestions, today we offer the following services:

Thermoplastic Pavement Markings and Raised Pavement Markers

Painted Roadways and Commercial Projects

Joint Sealing/Resealing: Hot Applied or Cold Pour

Commercial Traffic Signage and Installation

As a Louisiana licensed commercial contractor, **STRIPE FORCE 1** was certified in 2005 by the LADOTD as a DBE (Woman-Owned Business). Throughout the years the DBE personnel have been extremely knowledgeable and supportive. Questions arise and are quickly and efficiently answered. Their genuine desire for us to succeed while balancing federal and state requirements is amazing.

The SJB Group, chosen as a consultant to help DBE's, is an incredible resource staffed with intelligent, personable individuals who make you know they are there to assist in any way possible. What an honor it is to be selected as SJB's featured contractor for April, 2014!

Last but not least, we are truly grateful to our Lord Jesus Christ, and to our faithful clients. Without both we would not exist!



Barbara P. Dowell, President

STRIPE FORCE 1, INC.

Now In Our 22nd Year - Established 10/15/1992

LA Licensed Comm. Contractor No. 43909 * LA DOTD Certified
SBE and DBE (Woman-Owned Business)

128 Thrush Loop, Lafayette, LA 70508
337.984.9008 phone * 337.258-0637 cell * 337.981.9720 fax

bdowell@stripeforce1.com OR bpdowell@bellsouth.net
www.stripeforce1.com

In God We Trust

CONGRATULATIONS ON OBTAINING YOUR DBE CERTIFICATION

Enviroquest
Spices for Life Seasoning
Truck by Carriere
Danny Ray's Construction
TG Consulting

LA DOTD DBE PROGRAM CONTACT INFORMATION



Stephanie P. Ducote, DOTD Program Director, Compliance
Programs Section
(225) 379-1363
stephanie.ducote@la.gov

Remy Graves, DBE Program Manager
(225) 379-1762
remy.graves@la.gov

Rhonda Wallace, DBE Certification Program Specialist
(225) 379-1360
rhonda.wallace@la.gov

Kandy Fly, DBE Certification Program Specialist
(225) 379-1922
kandy.fly@la.gov

Juanita Linton, Small Business Element Program Manager
(225) 379-1411
juanita.linton@la.gov

Amber White, DBE Contract Admin. Program Specialist
(225) 379-1494
amber.white@la.gov

Keisha Alexander– Green, DBE Contract Administration Specialist
(225) 379-1364
keycha.alexander-green@la.gov

Carla Murray, DBE Compliance Investigator
(225) 379-1774
carla.murray@la.gov



Jackie des Bordes, DBE Program Coordinator
Jackie.desBordes@sjbgroup.com

Kenyatta Sparks, Program Assistant
Kenyatta.Sparks@sjbgroup.com

Grace Chatman, Communication Specialist
Grace.Chatman@sjbgroup.com

5745 Essen Lane, Suite 200

Baton Rouge, Louisiana 70810

Office: 225.769.3400

Fax: 225.769.3596

Website: www.SJBGroup.com



Louisiana Department of Transportation

Letting of 5/14/2014 LA DOTD Headquarters

[Proposal: H.001093.6](#) LA 4: Deer Creek Bridge

DBE Goal: 10%

Description of work: clearing and grubbing, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, precast prestressed concrete girder spans bridge, and related work.

Parish(es): Franklin

Route(s): LA 4

Federal Number: H001093

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.006376.6](#) US 71 @ EBONY ST. INTERSECTION IMPROVEMENT

Description of work: class ii base course, lime treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): Avoyelles

Route(s): US 71

Federal Number: H006376

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.009055.6](#) DISTRICT 05 PAVEMENT MARKING REPLACEMENT II

Description of work: pavement marking and related work.

Parish(es): District 05

Federal Number: H009055

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009516.6](#) LA 1177: AVOYELLES PARISH - JCT. US 71

Description of work: in-place cement stabilized base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Rapides

Route(s): LA 1177

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.009553.6](#) LA 438: JCT. LA 38 - JCT. LA 438 SPUR

DBE Goal: 10%

OJT Goal: 6 Trainees

Description of work: drainage structures, cold planing asphaltic concrete, in-place cement stabilized base course, superpave asphaltic concrete overlay, and related work..

Parish(es): Washington

Route(s): LA 438

Federal Number: H009553

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.009564.6](#) LA 24 & LA 3040: DRAINAGE & RT TURN LANE

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay, and related work.

Parish(es): Terrebonne

Route(s): LA 24; LA 3040

Federal Number: H009564

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.009574.6](#) I-49: NATCHITOCHE P/L TO CADDO P/L

DBE Goal: 6%

Description of work: cold planing asphaltic pavement, pavement patching, superpave asphaltic pavement and related work.

Parish(es): Desoto

Route(s): I-49

Federal Number: H009574

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009600.6](#) I-12: TANGI. PH. LINE - PONCHATOLAWA CR.

DBE Goal: 3%

OJT Goal: 1 Trainees

Description of work: grading, cold planing asphaltic concrete, superpave asphaltic pavement, and related work

Parish(es): St. Tammany

Route(s): I-12

Federal Number: H009600

Estimated Construction Cost: \$7,500,000 to \$10,000,000



Louisiana Department of Transportation

[Proposal: H.010247.6](#) Roadway Flooding Improvements - US 71

DBE Goal: 3%

Description of work: grading, class ii base course, lime treatment, superpave asphaltic concrete, cold planing asphaltic pavement, concrete box culverts and related work.

Parish(es): Caddo

Route(s): US 71

Federal Number: H010247

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010422.6](#) LA 830-3 ROADWAY FLOODING 1.3 MI W LA 830-4

Description of work: grading, drainage structures, asphaltic concrete pavement patching and related work.

Parish(es): Morehouse

Route(s): LA 830-3

Federal Number: H010422

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.010440.6](#) I-210 INTERSTATE LIGHTING

DBE Goal: 10%

OJT Goal: 1 Trainees

Description of work: roadway lighting and related work.

Parish(es): Calcasieu

Route(s): I-10; I-210

Federal Number: H010440

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010484.6](#) Emergency dredging of Ostrica Locks and Canal

Description of work: perform emergency dredging operations and related work.

Parish(es): Plaquemines

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010490.6](#) I-49: 0.66 MI E LA 1200 - 0.36 MI N LA 8

DBE Goal: 5%

Description of work: grading, cold planing asphaltic concrete, superpave asphaltic concrete pavement patching, and related work

Parish(es): Rapides

Route(s): I-49; LA 8

Federal Number: H010490

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.010521.6](#) LA 344: 2.18 MI. N. LA 86 - LA 86

Description of work: grading, cold planing asphaltic pavement, in-place cement treated base course, asphaltic surface treatment interlayer, superpave asphaltic concrete pavement, and related work.

Parish(es): Iberia

Route(s): LA 344

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.010547.6](#) LA 700: LA 699 - LAFAYETTE PARISH LINE

Description of work: cold planing asphaltic concrete pavement, pavement patching, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete and related work.

Parish(es): Vermilion

Route(s): LA 700

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010642.6](#) LA 30: Iberville PL To 0.3M West of I-10

DBE Goal: 5%

Description of work: cold planing asphaltic concrete, drainage structures, pavement patching, asphaltic surface treatment, superpave asphaltic concrete pavement overlay, striping and related work.

Parish(es): Ascension

Route(s): LA 30

Federal Number: H010642

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.010736.6](#) P2P - Newton and Gen. DeGaulle

DBE Goal: 10%

Description of work: p.c.c.p. (reinforced) roadway, cold plane asphaltic concrete, concrete pavement repair, asphaltic concrete overlay, striping, concrete ada ramps, resetting stone curb.

Parish(es): Orleans

Federal Number: H010736

Estimated Construction Cost: \$2,500,000 to \$5,000,000



Louisiana Department of Transportation

[Proposal: H.010789.6](#) I-10: IRISH BAYOU BRIDGE EMERGENCY REPAIRS

DBE Goal: 5%

Description of work: clearing and grubbing, pavement patching, superpave asphaltic concrete pavement, flowable fill, riprap, sacked concrete revetment, and related work

Parish(es): Orleans

Route(s): I-10

Federal Number: H010789

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010935.6](#) LA 23: ACCESS/OPERATIONAL IMP BELLE CHASSE

DBE Goal: 7%

Description of work: pavement patching, pavement widening, superpave asphaltic concrete pavement, portland cement concrete pavement, and related work

Parish(es): Plaquemines

Route(s): LA 23

Federal Number: H010935

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010949.6](#) LA 1: TURN LANE EXTENSIONS AT LA 511

DBE Goal: 6%

Description of work: drainage structures, class ii base course, lime treatment, portland cement concrete pavement and related work.

Parish(es): Caddo

Route(s): LA 1

Federal Number: H010949

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010988.6](#) LA 29: COLLEGE STREET TO TOONEY

SBE Goal: 2%

Description of work: asphaltic surface treatment and related work.

Parish(es): Avoyelles

Route(s): LA 29

Federal Number: H010988

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011002.6](#) LA 440 & LA 40 OVERLAYS

DBE Goal: 2%

Description of work: grading, cold planing asphaltic pavement, thin asphaltic concrete, superpave asphaltic concrete overlay, and related work.

Parish(es): Tangipahoa

Route(s): LA 40; LA 440

Federal Number: H011002

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011020.6](#) LA 585: 0.45 MILES EAST OF LA 17

Description of work: clearing and grubbing, drainage structures, pavement patching, and related work.

Parish(es): West Carroll

Route(s): LA 585

Federal Number: H011020

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.011070.6](#) LA 370 & LA 3070: BASE REHABILITATION

Description of work: clearing and grubbing, cold planing asphaltic concrete, subgrade treatment, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete overlay, and related work.

Parish(es): Acadia

Route(s): LA 3070; LA 370

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.011074.6](#) LA 44, LA 42, LA 1248: CONCRETE PATCHING

DBE Goal: 3%

Description of work: pavement patching, superpave asphaltic concrete pavement and related work

Parish(es): Ascension; East Baton Rouge

Route(s): LA 1248; LA 42; LA 44

Federal Number: H011074

Estimated Construction Cost: \$500,000 to \$1,000,000



Louisiana Department of Transportation

RFP Advertisements for Professional Services Contracts for LA DOTD

<u>Date</u>	<u>Project No.</u>	<u>Project Name</u>	<u>Parish(es)</u>	<u>Closing Date</u>
4/11/14	4400004711	Retainer Contract For Traffic Signal Designer	Statewide	4/30/14
4/11/14	4400004715	Independent Assurance Consultant Section 22 DOTD Materials And Testing Section	Statewide	4/30/14
4/11/14	4400004716	Independent Assurance Technician Section 22 DOTD Materials And Testing Section	Statewide	4/30/14
4/11/14	4400004884	Monroe Metropolitan Transportation Plan Update	Ouachita	5/13/14
3/25/14	3000002501	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 02	
3/25/14	3000002502	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 03	
3/25/14	3000002503	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 07	
3/25/14	3000002504	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 61	
3/25/14	3000002505	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 62	
3/20/14	3000002501	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 02	
3/20/14	3000002502	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 03	
3/20/14	3000002503	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 07	
3/20/14	3000002504	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 61	
3/20/14	3000002505	Retainer Contract For Debris Removal And Disposal Monitoring Resources	District 62	

The information contained in this newsletter is for general information purposes only. While we endeavor to keep the information up to date and correct, we make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability or availability with respect to the information, products, services, or related graphics contained in the newsletter for any purpose. Any reliance you place on such information is therefore strictly at your own risk.

In no event will we be liable for any loss or damage including without limitation, indirect or consequential loss or damage, or any loss or damage whatsoever arising from loss of data or profits arising out of, or in connection with, the use of this newsletter.



Louisiana Department of Transportation

Bid Results for the Letting of 4/9/2014 LA DOTD Headquarters

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Thursday, April 24, 2014, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.001943.6 (SBE Goal Project) LA 15: US 80 - LA 616

Clearing and Grubbing, Grading, Class II Base Course, Superpave Asphaltic Concrete Overlay and Related Work

Parish(es): Ouachita

Route(s): LA 15

Federal Number: H001943

Estimated Construction Cost: \$399,132.98

Apparent Low Bidder:	WL Bass Construction Inc. 554 SONNY DAY RD. MONROE, LA 71203	\$478,539.74
----------------------	--	--------------

H.003181.6 (DBE Goal Project) I-10 WESTBOUND OVER JULIA ST. GIRDER REHABILITATION GIRDER REHABILITATION AND RELATED WORK.

Parish(es): Orleans

Route(s): I-10

Federal Number: H003181

Estimated Construction Cost: \$1,635,569.25

Apparent Low Bidder:	COASTAL BRIDGE CO., L.L.C. PO BOX 14715 BATON ROUGE, LA 70898	\$1,388,482.50
----------------------	---	----------------

H.006298.6 (DBE Goal Project) OAK STREET BRIDGE OVER GUM BAYOU CLEARING AND GRUBBING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): St. Tammany

Federal Number: BRO-5202 (515)

Estimated Construction Cost: \$649,259.60

Apparent Low Bidder:	ADVANCED QUALITY CONSTRUCTION INC. 22161 MARSHALL RD. STE. C MANDEVILLE, LA 70471	\$719,035.91
----------------------	---	--------------

H.009567.6 (SBE Goal Project) LA 311: INTERSECTION IMP @ SAVANNE RD GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK

Parish(es): Terrebonne

Route(s): LA 311

Federal Number: H009567

Estimated Construction Cost: \$288,287.57



Louisiana Department of Transportation

Bid Results for the Letting of 4/9/2014 LA DOTD Headquarters

H.009604.6 (DBE Goal Project) LA 460: LA 127 - US 84

COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK

OJT Goal: 1 Trainees

Parish(es): LaSalle

Route(s): LA 460

Federal Number: H009604

Estimated Construction Cost: \$2,878,311.68

Apparent Low Bidder:	D & J Construction Co., Inc. PO BOX 1889 WEST MONROE, LA 71294	\$2,387,152.98
----------------------	--	----------------

H.010367.6 (DBE Goal Project) LA 463: 221' S OF VERNON P/L - LA 121

DRAINAGE STRUCTURES, IN-PLACE CEMENT STABILIZED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Rapides, Vernon

Route(s): LA 463

Federal Number: H010367

Estimated Construction Cost: \$1,860,161.55

Apparent Low Bidder:	Diamond B Construction Co., L.L.C. PO BOX 7618 ALEXANDRIA, LA 71306	\$1,659,929.49
----------------------	---	----------------

H.010542.6 LA 717: LA 14 - VERMILION P/L

COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): Cameron

Route(s): LA 717

Estimated Construction Cost: \$1,689,444.15

Apparent Low Bidder:	R. E. Heidt Construction Co., LLC 4412-A MAPLEWOOD DRIVE SULPHUR, LA 70663	\$1,633,993.08
----------------------	--	----------------

H.010733.6 (DBE Goal Project) LA 183: US 80 to LA 134

CLEARING AND GRUBBING, PAVEMENT PATCHING, ASPHALTIC SURFACE TREATMENT AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Richland

Route(s): LA 183

Federal Number: H010733

No Apparent Low Bidder For This Proposal



Louisiana Department of Transportation

Bid Results for the Letting of 4/9/2014 LA DOTD Headquarters

H.010788.6-R1 M/V Ascension 5 year dry docking 2013
5 year dry docking for USCG 2013

Parish(es): Statewide

Federal Number: H010788

Estimated Construction Cost: \$799,708.78

Apparent Low Bidder:	Bollinger Quick Repair LLC 615 DESTREHAN AVE. HARVEY, LA 70058	\$889,706.00
----------------------	--	--------------

H.010891.6 US 90: LEFT TURN LANE AT LA 635
PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): St. Charles

Route(s): US 90

Federal Number: H010891

Estimated Construction Cost: \$77,907.00

Apparent Low Bidder:	Fleming Construction Co., LLC 23 E. AIRLINE DR. KENNER, LA 70062	\$93,925.25
----------------------	--	-------------

H.010892.6 US 90: IMPROVE U-TURN TO DANZIGER BRIDGE
GRADING, CLASS II BASE COURSE, PCC PAVEMENT, AND RELATED WORK.

Parish(es): Orleans

Route(s): US 90

Federal Number: H010892

Estimated Construction Cost: \$116,161.00

Apparent Low Bidder:	Willis Construction Co. LLC PO BOX 938 SUN, LA 70463	\$129,542.75
----------------------	--	--------------

H.010893.6 (SBE Goal Project) US 90: LEFT TURN LANES & PAVED MEDIANS
CLEARING AND GRUBBING, CLASS II BASE COURSE, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE
PAVEMENT, AND RELATED WORK.

Parish(es): Orleans

Route(s): US 90

Federal Number: H010893

Estimated Construction Cost: \$301,840.00

Apparent Low Bidder:	Fleming Construction Co., LLC 23 E. AIRLINE DR. KENNER, LA 70062	\$227,644.25
----------------------	--	--------------



5745 Essen Lane, Suite 200

Baton Rouge, LA 70810

225-729-3400

What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.