



Disadvantaged Business Enterprises

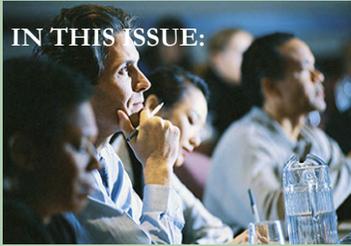


Tuesday/Thursday Breakfast Social and Discussions

Shelving & Filing Concepts-The Thomas Brothers Group

June 25, 2015

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SJB Group DBE Supportive Staff, Mrs. Jackie des Bordes (DBE Program Coordinator) and Mr. Kenyatta Sparks (DBE Program Assistants), held another successful Breakfast Social meeting with Ms. Wanda Allen with Shelving & Filing Concepts and Mr. Torrence Thomas with The Thomas Brothers Group, two Newly DBE Certified firms.

The purpose of the meeting was to provide Ms. Allen and Mr. Thomas with innovative ideas regarding growing their business, especially in the DOTD market. DBESS suggested that they add more LA DOTD Work Item Codes to their DBE Certification and to begin putting together a wish list of prime construction firms they would like to meet with. DBESS also recommended that they contact Mr. James Moore with Expert Maintenance & Construction Services for some mentoring on how to grow their business as certified DBE firms. They also provided them with copies of both their Directory of Contractors and Directory of Engineers booklets for future marketing efforts.

We would like to thank Ms. Wanda Allen with Shelving & Filing Concepts and Mr. Torrence Thomas with The Thomas Brothers Group for taking time out of their busy schedules to meet with us at SJB Group and look forward to assisting them in the future growth of their businesses.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.

LA DOTD Compliance Office
1201 Capitol Access Road
Baton Rouge, Louisiana
70802
(225) 379-1232





OSHA Safety Article.....

Working Safely with Chain Saws

The chain saw is one of the most efficient and productive portable power tools used in the industry. It can also be one of the most dangerous. If you learn to operate it properly and maintain the saw in good working condition, you can avoid injury as well as be more productive.

Before Starting the Saw

- Check controls, chain tension, and all bolts and handles to ensure they are functioning properly and adjusted according to the manufacturer's instructions.
- Fuel the saw at least 10 feet from sources of ignition.
- Check the fuel container for the following requirements:
 - Must be metal or plastic
 - Must not exceed a 5 gallon capacity
 - Must be approved by the Underwriters Laboratory, Factory Mutual (FM), the Department of Transportation (DOT), or other Nationally Recognized Testing Laboratory.

While Running the Saw

- Keep hands on the handles, and maintain secure footing while operating the chainsaw.
- Clear the area of obstacles that might interfere with cutting the tree or using the retreat path.
- Do not cut directly overhead.
- Shut off or release throttle prior to retreating.
- Shut off or engage the chain brake whenever the saw is carried more than 50 feet, or across hazardous terrain.
- Be prepared for kickback; use saws that reduce kickback danger (chain brakes; low kickback chains, guide bars, etc.).

Personal Protective Equipment Requirements

Personal protective equipment (PPE), for the head, ears, eyes, face, hands, and legs are designed to prevent or lessen the severity of injuries to loggers and other workers using chain saws.

- PPE must be inspected prior to use on each work shift to ensure it is in serviceable condition
- The following PPE must be used when hazards make it necessary:
 - Head Protection
 - Hearing Protection
 - Eye/Face Protection
 - Leg Protection
 - Foot Protection
 - Hand Protection

Training

Employers involved in tree removal/logging are required to assure that their employees are able to safely perform their assigned tasks. When loggers are trained to work safely they should be able to anticipate and avoid injury from the job related hazards they may encounter. Training requirements include:

- Specific work procedures, practices and requirements of the work site, including the recognition, prevention, and control of general safety and health hazards.
- Requirements of the OSHA Logging standard, Blood-borne Pathogens standard, First Aid, and CPR training.
- How to safely perform assigned work tasks, including the specific hazards associated with each task and the measures and work practices which will be used to control those hazards.
- How to safely use, operate, and maintain tools, machines and vehicles which the employee will be required to utilize in completing the assigned requirements.

This article was taken from the OSHA website at www.osha.gov. We encourage you to share this valuable information with your employees.





EVENTS & WORKSHOPS

Starting and Financing a Small Business

Thursday, July 09, 2015 10:00 AM to 12:00 PM

This workshop is recommended for individuals who are interested in starting a small business. Participants are introduced to the process of starting a business and completing a business start-up worksheet. Topics discussed: determine the feasibility of implementing a business idea, SBA resources for planning and starting a small business, required licenses, permits, and fees, writing a business plan, financial sources of funds for small business start-up and expansion.

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)

Quickbooks Intermediate

Wednesday, July 22, 2015 10:00 AM to 1:00 PM

QuickBooks Intermediate is a continuation of our popular QuickBooks for Beginners Workshop, this session will assist you with more advanced topics such as: Inventory Set-up, Setting Personal Preferences, Establishing Finance Charges for late-paying customers Send invoices via e-mail Creating Classes to Report on Business Segments Creating an Annual Budget Defining Sales Taxes And Many Other Areas That Will Make Your Use Of QuickBooks More Efficient And More Enjoyable. Customizing Reports Memorizing Reports Trouble Shooting For Common Bank Reconciliation Mistakes How To Handle Deposits Setup For Credit Cards Learn To Track And Pay Sales Tax Perform A Year-End Close With QuickBooks A working knowledge of QuickBooks is needed to grasp the topics presented in this class. This course addresses the activities of the Bookkeeping function and also Management's role in reviewing the information.

Speaker: Richard Melancon, CPA

Location: [TruFund Financial Services, Gretna](#)

Fee: \$ 60.00

SBA 2015 8(a) Annual Retreat

Thursday, July 23, 2015 7:30 AM to 2:00 PM

This event is only open to 8(a) certified businesses. There will be a Networking Reception on Wednesday, July 22, 2015 5-7pm at Delgado Sidney Collier Vo-Tech-Louisiana St. The 2015 8(a) Annual Retreat will begin with registration and breakfast at 7:30am on July 23rd.

Location: [New Orleans Mosquito, Termite, & Rodent Control Board, New Orleans, LA](#)

Fee: \$ 45.00

Business Accounting

Introduction to Quickbooks

Thursday, July 02, 2015 9:00 AM to 11:30 PM

This lecture workshop is highly recommended for beginners interested in learning the basics of bookkeeping. QuickBooks makes it all easier. This workshop will cover the following: how to set up a chart of accounts, pay bills, invoice customers, create receipts, reconcile your checking account, how to track your accounts payable and receivable, manage your assets, control inventory, and generate estimates and reports. Personal laptops are recommend-

ed for hands on training.

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)

Business Plan

Business Planning

Tuesday, July 07, 2015 3:00 PM to 5:00 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: - Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Sarah Burch, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

Business Planning

Tuesday, July 14, 2015 4:00 PM to 7:00 PM

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: - Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

Fee: \$ 35.00

Business Plan Development, Session One – Business Basics

Monday, July 20, 2015 6:30 PM to 8:30 PM

Do you have a business plan for your business? A written business plan is the road map for your business. This is for aspiring entrepreneurs and business owners. At the end of this 4 part series, individuals will be able to identify the detailed sections of a comprehensive business plan and develop a road map for their business operations. Are you ready to share your business executive summary with an investor or partner? Have you developed your business vision, mission, goals and objectives? Will the discussion of your business background make customers and investors take notice of your business? Do you know where resources are that can help develop these tools? Join us as we explore the initial components of a business plan.

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)



EVENTS & WORKSHOPS

[Business Plan Development, Session Two– Business Organization/Management](#)

Wednesday, July 22, 2015 6:30 PM to 8:30 PM

Do you have a business plan for your business? A written business plan is the road map for your business. This is for aspiring entrepreneurs and business owners. At the end of this 4 part series, individuals will be able to identify the detailed sections of a comprehensive business plan and develop a road map for their business operations. Do you know the various options to organize your business? Are you aware of the various business licenses and how to obtain them? What risks should you consider and what protections should you consider to have in place to address those risks? Have you considered all the skills that your business might need and what to consider in filling those positions?

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

Computers in Business

[Intermediate Excel Training](#)

Tuesday, June 30, 2015 10:00 AM to 12:00 PM

The workshop is highly recommended for individuals interested in obtaining the essential skills for producing professional work with Microsoft Office Excel. Topics of discussion will include: Understanding spreadsheets, creating spreadsheets with a charts and using formulas in excel.

Location: [East Baton Rouge Parish Goodwood Library, Baton Rouge, LA 70806](#)

Managing Employees

[1515: Human Resource Tips for Small Business Owners](#)

Thursday, July 09, 2015 3:00 PM to 5:00 PM

Wendy Harper, Regional Vice President, Cotton of Southwest Louisiana (SWLA), is a successful HR professional. Business owners and managers will benefit greatly from hearing Wendy discuss managing employees and building teamwork, productivity and a good working environment in a small business. We recommend preregistering at www.lsbdc.org, email lsbdc.msu@lsbdc.org or call (337) 475-5529 so we can prepare for your attendance. Registration begins at 2:30 p.m. on July 9.

Speaker: Wendy Harper, Regional Vice President, Cotton of Southwest Louisiana (SWLA)

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Financing and Capital

[Lunch & Learn: Straight Talk with Capital One](#)

Wednesday, July 08, 2015 11:30 AM to 1:00 PM

Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what

should bring to your banker, what banking products and services are available to you, as well as any other questions you have. A light lunch will be served.

Speaker: Carmen Sunda, Senior Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

[Straight Talk with Capital One](#)

Tuesday, July 14, 2015 3:00 PM to 5:00 PM

Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have.

Speaker: Jimmy Nguyen, Business Consultant

Location: [Terrebonne Parish Library NORTH BRANCH, Large Meeting Room, Gray/Houma](#)

[5 Steps to Secure Financing](#)

Monday, July 20, 2015 4:00 PM to 7:00 PM

Identifying and securing the financing you need to grow your business can be a daunting task. Learning how to put together a winning funding proposal can make the difference between No and Yes! Learn what to do before approaching a lender. Knowing what the lender is looking for and the questions the lender wants answered will demonstrate your preparedness and improve your chances of obtaining the financing that your business needs. In this seminar, you will learn: · To identify and assess the financial needs of your business · To identify sources of capital · How to prepare the essential documents for a lender or investor · How to answer the key questions lenders ask Who should attend this workshop: Business owners who are looking for financing to start or expand their business, who want to develop a winning funding proposal, who have been told by a lender to develop projections and a business plan before applying for the loan, and who have been declined for a loan by a bank.

Speaker: Michael Pennison, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

Fee: \$ 40.00



EVENTS & WORKSHOPS

[Lunch & Learn: Straight Talk with Capital One](#)

Wednesday, July 22, 2015 11:30 AM to 1:00 PM

Have you ever wanted to sit down face-to-face with a banker in a no-pressure situation? Do you have unanswered questions about banking, SBA loans, lines of credit, commercial services, credit cards, or other financial topics? Do you want to know the best way to finance your business? This is the event for you! Join us for an open forum discussion where YOU can get answers straight from the experts! Capital One Bankers will be joining us as we eat lunch and learn about all things finance. We will discuss what lenders are looking for in a loan package, what questions you should bring to your banker, what banking products and services are available to you, as well as any other questions you have. A light lunch will be served.

Speaker: Carmen Sunda, Senior Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

Government Contracting

[8\(a\) Certification Boot Camp](#)

Wednesday, July 15, 2015 10:00 AM to 12:00 PM

Information will be presented on 8(a) eligibility criteria, GLS, Login, application process, and how the programs work. We will also discuss CCR and SBSS registration and provide general information on doing business with the Federal Government. Detailed information will be provided on the primary purpose of the Section 8(a) Program (business development); the eligibility criteria; length of time in business requirement; how the business development and contracting aspects of the program work; the firm's responsibility as an 8(a) Program Participant; Electronic Application process; reporting requirements; the importance of updating CCR registration and the SBSS supplemental profile.

Location: [Louisiana Technology Park, Baton Rouge](#)

Marketing and Sales

[LOCATION CHANGE! Social Media Timesavers - Mandeville](#)

Wednesday, July 08, 2015 9:00 AM to 11:00 AM

Do you know that 43% of small businesses dedicate six or more hours per week to social media? While it's important to engage for social visibility and key connections online, we all want to do more in less time. This session will help you save time at get back to what you love to do – running your business or organization. Join us and learn the latest time savers and best practices from Constant Contact Authorized Local Expert, Kim Walker. Participants will learn: • Tips for saving up to ten hours a week managing your social media • Simple ways to find usable, relevant content for your posts • How to integrate your social media into sales promotions and events • Best practices, business builders and more... Who should attend? Marketers, business owners, managers, professional services, nonprofit professionals. Anyone that needs to get more done in less time with social media. This session is suited for beginners. Participants should have a basic knowledge and understanding of social media in general.

Speaker: Kim Walker - 5 Stones Media

Location: [David C. Treen Instructional Technology Center - Conference Center, Mandeville](#)

[Internet Brand Basics: Social Media, Search Engine Optimization, Websites](#)

Wednesday, July 08, 2015 4:00 PM to 7:00 PM

Your brand is your key to being recognized in a sea of competitors. How you present yourself via digital media is a crucial part of your business' marketing strategy. As more and more people gravitate towards the Internet to do business, it is important to stake your claim in this new territory and get your brand out there.

"Internet Brand Basics" takes a look at how you can use your Website Content, Social Media, Search Engine Optimization and various other tools to market your brand online. This class will give you an overview of how the Internet can increase sales through recognition of your brand as a provider of products or solutions. We will cover why content is important, how social media can generate sales, what search optimization is and how you can bring your business online with little or no cost, aside from your time. "Internet Brand Basics" is the starting point for growing your business' presence in a growing digital world.

Speaker: Erik Waters, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

Fee: \$ 35.00

[Google Tools for Your Business: Gmail & Google Docs](#)

Wednesday, July 15, 2015 4:00 PM to 6:00 PM

Managing a small business' communications between its employees, customers, vendors and partners can be a time consuming and costly endeavor. Acquiring, learning and configuring digital and cloud-based tools can take away from time you should be spending on profitability and growth. With easy to use, universally compatible and best of all free tools, Google Gmail and Docs are accessible on day one and immediately change the way you manage your business' communication and documentation needs. This seminar will cover the advantages of Gmail and show you how Google Docs can increase efficiency and reduce cost as you spend more time on your business' growth and less money than on traditional digital solutions.

Speaker: Erik Waters, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

Fee: \$ 25.00



EVENTS & WORKSHOPS

Start-up Assistance

Starting & Financing a Small Business

Monday, July 06, 2015 4:00 PM to 6:00 PM

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [Delgado Community College City Park Campus, H. Giles Martin Hall Room # 102](#)

Starting and Financing a Small Business

Friday, July 10, 2015 9:00 AM to 11:00 AM

This workshop is highly recommended for all veterans, or anyone registered with ACAP, who are interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to know more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Jim Kilcoyne, Business Consultant and Associate Director for NSU's Louisiana Small Business Development Center

Location: [LSBDC Northwest & Central Region, Army Alumni and Career Program, Leesville](#)

Reboot: From Service to Startup for Veterans and Military Service Members - Hammond

Friday, July 17, 2015 8:30 AM to 5:30 PM

Veterans have the motivation, character, discipline and skills needed to succeed as small business owners and entrepreneurs. Are you a military veteran or spouse thinking about business ownership? Wondering what it takes and what you can do now to prepare? Enrolling in the Reboot entrepreneurship class is one step you can take now. Reboot is an entrepreneurial education and training program offered by the U.S. Small Business Administration (SBA). The course focuses on steps for evaluating business concepts, the foundational knowledge required to develop a business plan, and information on SBA resources available to help access start-up capital and additional technical assistance.

Speaker: Various - Including U.S. Small Business Administration, Louisiana Economic Development, Small Business Development Center, Louisiana Department of Veterans Affairs

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

Starting and Financing A Small Business

Saturday, July 18, 2015 9:00 AM to 11:00 AM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at University of Louisiana - Monroe, Stubbs Hall Room 117, Monroe](#)

Starting & Financing a Small Business * Morehouse Parish

Thursday, July 23, 2015 11:00 AM to 1:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses. This workshop is FREE but pre-registration is requested. Click on the link below to pre-register for this workshop online. Please arrive 10 minutes ahead of time scheduled.

The workshop begins promptly at 11:00 am.

Location: [LSBDC at ULM Training Event, Bastrop Visitors Center, *Bastrop](#)

1517: Starting & Financing A Small Business

Thursday, July 23, 2015 1:00 PM to 3:00 PM

Free Event. Seating is limited, so please call 337-475-5529 to reserve your seat.

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)



DBE PROFILE



Northshore General Contractors, LLC was founded in January of 2014 by Beth Baroni and her Husband William. Beth and William have more than 20 years of construction experiences. Northshore specializes in Clearing and grubbing, Excavation, hauling and demolition. Northshore has completed projects in St. Tammany, St. Bernard, Orleans, Washington, Plaquemines and Tangipahoa Parishes.

In the future, Northshore plans to continue to build strong relationships with Prime Contractors performing DOTD projects by following thru their commitment of satisfaction.

Contact Info:

Northshore General Contractors, LLC

PO Box 1373

Abita Springs, LA 70420-1373

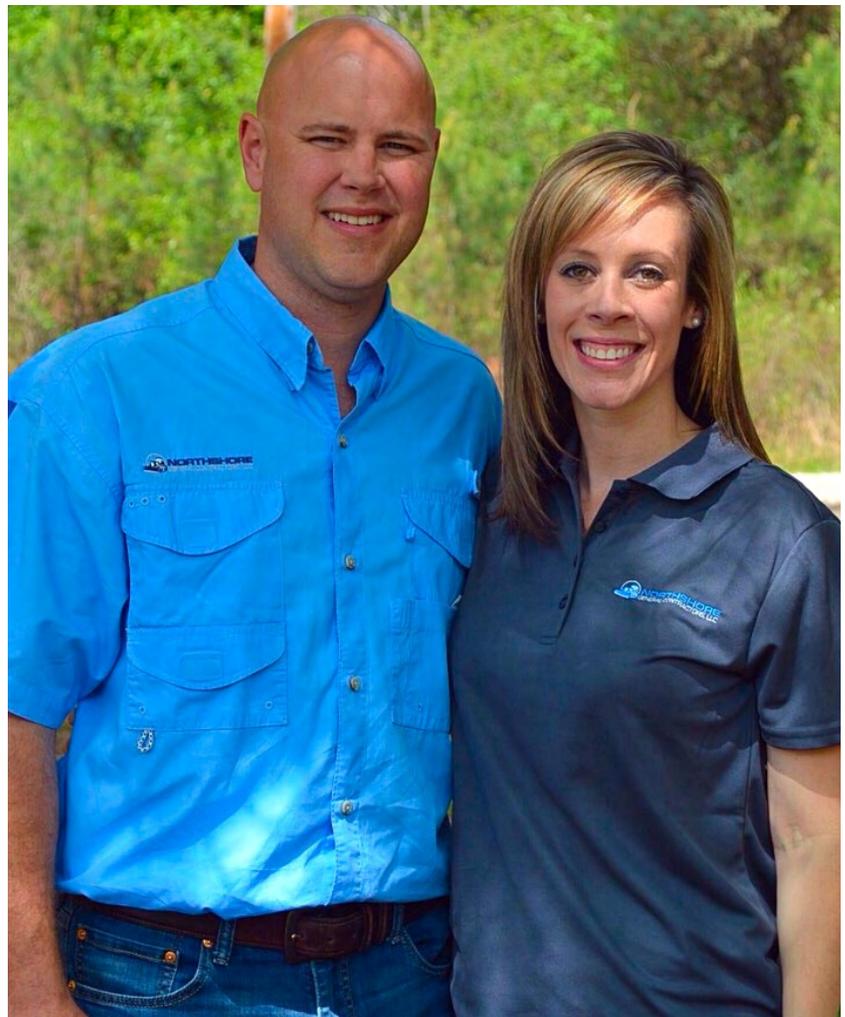
Beth Baroni-President

Office-985-400-1922

www.northshoregeneralcontractors.com

beth@northshoregeneralcontractors.com

William@northshoregeneralcontractors.com



**NEWLY CERTIFIED DBE FIRMS**

<u>FIRM NAME</u>	<u>OWNER'S NAME</u>	<u>PHONE #</u>	<u>EMAIL ADDRESS</u>
Hathorn Surveying	Thomas Q. Hathorn, Jr.	318-949-6359	hathorn449@aol.com
Robinson Construction	Brian Robinson	318-376-4458	brianrobinson02@yahoo.com
A&E Enterprise Management	Andrea P. Lowe, PhD	504-355-1512	andrea@aandenterprise.com
John F. Gradney	John Gradney	337-802-6143	jfgradney@yahoo.com
Detailed Painting & Drywall	Moises Perez	504-655-3233	info@detailedpainting.com
Niclosi Janitorial	Beverly Niclosi	504-905-4694	niclosijanitorial@yahoo.com
Edrush Consulting & Development	Keena Edwards	704-281-5614	keena@edrushcdg.com
MS Engineering & Development	Karen Sites	228-265-4725	ksites@msedllc.com
Modular Building Systems International	Patricia Berk	407-905-9951	pberk@mbsi.com
American Venture Construction	Alan Franciso	732-895-5656	algitfran@aol.com
JC Machine Works Corporation	Pedro Amador	305-634-5280	many@jcmachineshop.com
Shelving & Filing Concepts	Wanda Allen	318-308-9528	wms0830@yahoo.com
Perfect Finish Concrete	Reginald Alexander	504-975-8302	perfectfinish2008@yahoo.com
Tribal Industries	Samantha Carr	318-299-0232	samanthacarr@tribalindustriesllc.com
Electricworks	Joseph Miller	601-720-0036	joe@electricworksinc.net
Solid Ground Innovation	Sevetri Wilson	225-330-4924	sevetri@sgicares.com
Southern Site Development	Michael Gorman	404-867-6262	mgorman@southernitedevelopment.com
Fields Professional Services & Consulting	Bethany Fields	318-416-6064	Bethany@fpsllc.com
Integrated Project Controls	Maurice Tauzard	703-798-8414	estimating@integratedprojectcontrols.com
Doon Technologies	Meenu Gpta	732-404-1335	doon@doontec.com
The Mallett Group	Geoge Hartsfield	804-506-0830	George@themallettgroup.com
Surface Systems	Suzanne Broadwell	504-309-2509	ssbroadwell@gmail.com
Global Supplier Diversity	Verni Nerren	330-684-1000	vnerren@globalsupplierdiversitycorp.com

**NEWLY CERTIFIED DBE FIRMS**

<u>FIRM NAME</u>	<u>OWNER'S NAME</u>	<u>PHONE #</u>	<u>EMAIL ADDRESS</u>
Alutiig General Contractors		907-222-9500	dhobbs@afognak.com
Twin Shores Landscaping	Susanne Drygalla	504-885-5661	sdrgalla1959@gmail.com
SAH Enterprises	Shelton Holder	504-507-0284	info@sahepllc.com
Prime Focus	Elizabeth Ogard	920-217-7222	logard@new.rr.com
WD Lewis	WD Lewis	225-445-0684	tl1114@bellsouth.net
B&P Management and Support Services	Ocenna Pappillion	678-765-6844	admin@bpmass.com
Kitterlin Creek Nursery	Homer Gahn	318-308-8995	Kitterlin_creek@hughes.net
The Greenhart Group	Mindy Airhart	504-220-0819	mindy@greenheart.biz
SNA Contracting	Chauncy Horton	318-686-8682	info@snacontracting.com
Asakura Robinson Company	Keiji Asakura	713-337-5830	Hayley@asakurarobinson.com
Jordim International	Jorge Hernandez	305-273-7441	jordimint@aol.com
Holmes Solution	Brian Holmes	504-251-2134	holmesllc@mail.com
Scarlett Logistics	Courtney Richard	504-906-1790	cbrauninger@gmail.com
Pro Placement	Will Bryant	504-617-7626	will@proplacement.com
RMB Consultants	Alvin Barrington	850-509-3627	abarrington832@gmail.com



Letting of 7/8/2015 LA DOTD Headquarters

[Proposal: H.001278.6](#) INTERSECTION IMPROVEMENTS
YOUREE DRIVE @ KINGS HIGHWAY

DBE Goal: 6%

OJT Goal: 4 Trainees

Description of work: clearing and grubbing, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, traffic signalization and related work.

Parish(es): Caddo

Route(s): LA 1; LA 3032

Federal Number: H001278

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.002311.6](#) LA 43: LA 38 - MISSISSIPPI STATE
LINE

DBE Goal: 10%

Description of work: surface preparation, pavement patching, cold planing asphaltic concrete, superpave asphaltic concrete overlay and related work.

Parish(es): St. Helena

Route(s): LA 43

Federal Number: H002311

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.002394.6](#) LA 22: W END TCHEFUNCTE RB-
MARINA BEAU C

DBE Goal: 10%

OJT Goal: 1 Trainees

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete pavement, and related work.

Parish(es): St. Tammany

Route(s): LA 22

Federal Number: H002394

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.009494.6](#) I-49 FRONTAGE ROADS: I-10 - ST.
LANDRY P/L

DBE Goal: 4%

OJT Goal: 2 Trainees

Description of work: cold planing asphaltic concrete, pavement patching, pavement widening, asphaltic surface treatment interlayer, superpave asphaltic concrete overlay, and related work.

Parish(es): Lafayette

Route(s): I-49 FRONTAGE ROADS

Federal Number: H009494

Estimated Construction Cost: \$7,500,000 to \$10,000,000

[Proposal: H.011497.6](#) LA 18: ST CHARLES P/L - GRAMERCY
BR

DBE Goal: 4%

Description of work: drainage structures, pavement patching, thin asphaltic concrete pavement, and related work.

Parish(es): St. John the Baptist

Route(s): LA 18

Federal Number: H011497

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.011624.6](#) LA 576: DRAINAGE IMPROV 0.4 MI N
LA 135

Description of work: grading, drainage structures, pavement patching, and related work.

Parish(es): Richland

Route(s): LA 576

Estimated Construction Cost: \$250,000 to \$500,000

Bid Results for the Letting of 6/10/2015 LA DOTD Headquarters

4400005583 Ret. Ctr. For Repair & Replacement of G.R. in Dist. 61(MO)

Repair and Replace Guardrail and Related Work

Parish(es): Ascension, Assumption, East Baton Rouge, East Feliciana, Iberville, Pointe Coupee, St. James, West Baton Rouge, West Feliciana

Route(s): VARIOUS

Federal Number: N/A

Estimated Construction Cost: \$480,455.00

Apparent Low Bidder:	Traffic Solutions, Inc.	\$291,388.00
	2950 ST. ANTHONY AVE.	
	NEW ORLEANS, LA 70122	
	(504)948-4809	

H.000326.6 (DBE Goal Project) US 61 @ HEMLOCK STREET

GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, LIME TREATMENT, CLASS II BASE COURSE, PAVEMENT PATCHING, ASPHALTIC CONCRETE PAVEMENT, TRAFFIC SIGNALIZATION, AND RELATED WORK.

OJT Goal: 0 Hours

Parish(es): St. John the Baptist

Route(s): LA 3224

Federal Number: H000326

Estimated Construction Cost: \$550,730.10

Apparent Low Bidder:	KCR CONTRACTORS, LLC	\$665,042.59
	44617 S. AIRPORT RD. SUITE A	
	HAMMOND,, LA 70403	
	(985)230-0561	

H.003328.6 (DBE Goal Project) I-20: GARRETT RD TO MADISON PARISH LINE

PERMANENT SIGNING AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ouachita, Richland

Route(s): I-20

Federal Number: H003328

Estimated Construction Cost: \$1,544,450.10

Apparent Low Bidder:	Acacia Industries, LLC	\$1,332,453.00
	11507 OLD MANSFIELD ROAD	
	KEITHVILLE, LA 71047	
	(318)470-1917	

H.003353.6 (DBE Goal Project) I-20 DRAINAGE CANAL BRIDGES

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, BRIDGE REPAIRS, AND RELATED WORK.

Parish(es): Madison, Richland

Route(s): I-20

Federal Number: H003353

Estimated Construction Cost: \$1,767,599.61

Apparent Low Bidder:	WL Bass Construction Inc.	\$2,588,053.99
	554 SONNY DAY RD.	
	MONROE, LA 71203	
	(318)355-3901	



Bid Results for the Letting of 6/10/2015 LA DOTD Headquarters

H.003476.6 (DBE Goal Project) LA 8 TO LA 6 (I-49 SIGNING)
SIGNING AND RELATED WORK.

OJT Goal: 1 Trainees
Parish(es): Natchitoches, Rapides
Route(s): I-49
Federal Number: H003476
Estimated Construction Cost: \$1,237,765.20

Apparent Low Bidder: Acacia Industries, LLC \$1,088,350.75
11507 OLD MANSFIELD ROAD
KEITHVILLE, LA 71047
(318)470-1917

H.009569.6 (DBE Goal Project) LA 182: MAIN ST - LA 316
PAVEMENT PATCHING, COLD PLANING ASPHALTIC CONCRETE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY,
CONCRETE CURBS, LOOP DETECTOR, AND RELATED WORK.

Parish(es): Terrebonne
Route(s): LA 182
Federal Number: H009569
Estimated Construction Cost: \$2,735,680.94

Apparent Low Bidder: Barriere Construction Co., LLC \$3,168,071.60
PO BOX 1576
BOUTTE, LA 70039
(985)785-7700

H.009649.6 (DBE Goal Project) LA 67: US 61/190 - LA 3006
GRADING, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREAT-
MENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELAT-
ED WORK.

Parish(es): East Baton Rouge
Route(s): LA 67
Federal Number: H009649
Estimated Construction Cost: \$4,889,257.35

Apparent Low Bidder: Hard Rock Construction LLC \$5,548,373.23
2305 L & A ROAD
METAIRIE, LA 70001
(504)835-1050

H.011009.6 (DBE Goal Project) US 84: US 171 TO LA 175 SOUTH
DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHAL-
TIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Desoto
Route(s): US 84
Federal Number: H011009
Estimated Construction Cost: \$647,438.80

Apparent Low Bidder: D & J CONSTRUCTION CO., LLC \$2,479,610.11
PO BOX 1889
WEST MONROE, LA 71294
(318)388-2764



Bid Results for the Letting of 6/10/2015 LA DOTD Headquarters

H.011047.6 (DBE Goal Project) LA 577: LA 860 - NEW BOYS ROAD
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, COLD PLANING, ASPHALTIC CONCRETE, PAVEMENT PATCHING, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Madison
Route(s): LA 577
Federal Number: H011047
Estimated Construction Cost: \$3,093,233.39

Apparent Low Bidder: D & J CONSTRUCTION CO., LLC \$2,479,610.11
PO BOX 1889
WEST MONROE, LA 71294
(318)388-2764

H.011632.6 (SBE Goal Project) LA

3059: US 171 - PUJOL RD
ASPHALTIC SURFACE TREATMENT, AND RELATED WORK.

Parish(es): Calcasieu
Route(s): LA 3059
Federal Number: H011632
Estimated Construction Cost: \$198,456.90

Apparent Low Bidder: BRUDD CONSTRUCTION CO., LLC \$247,753.08
PO BOX 729
SIMMESPORT, LA 71369
(318)941-2212

H.011633.6 (SBE Goal Project) LA 109: US 90 - N CHARLIE STANLEY LOOP
ASPHALTIC SURFACE TREATMENT, PAVEMENT MARKERS, AND RELATED WORK.

Parish(es): Calcasieu
Route(s): LA 109
Federal Number: H011633
Estimated Construction Cost: \$362,812.60

Apparent Low Bidder: BRUDD CONSTRUCTION CO., LLC \$417,732.03
PO BOX 729
SIMMESPORT, LA 71369
(318)941-2212

H.011653.6 (DBE Goal Project) LA 365: LA 13 - LA 35
PAVEMENT PATCHING, PAVEMENT WIDENING, MICRO-SURFACING AND RELATED WORK.

Parish(es): Acadia
Route(s): LA 365
Federal Number: H011653
Estimated Construction Cost: \$1,199,718.10

Apparent Low Bidder: Vance Brothers Inc. \$1,546,170.15
5201 BRIGHTON
KANSAS CITY, MO 64130
(501)231-8949



Bid Results for the Letting of 6/10/2015 LA DOTD Headquarters

H.011658.6 (DBE Goal Project) U.S. 90 BUS. SIGNING UPGRADE - WESTBANK
PERMANENT SIGNING AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Jefferson, Orleans

Route(s): US 90-Z

Federal Number: H011658

Estimated Construction Cost: \$977,639.00

Apparent Low Bidder:	Command Construction Industries LLC	\$1,029,202.70
	3206 N TURNBULL DR	
	METAIRIE, LA 70002	
	(504)887-8795	



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What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.