



Disadvantaged Business Enterprises



Tuesday/Thursday Breakfast Social Discussion Plan B Solutions & DuFrazier Services, LLC. November 3, 2015

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Highlights – The SJB Group DBE Supportive Services staff, Kenyatta Sparks (DBE Program Assistant) hosted another informative Breakfast Social meeting with Mrs. Alexis Neville and Ms. Denise Henry with Plan B Solutions and Mr. Jamie Frazier and Mr. Nicky Dufrene with DuFrazier Services, LLC, on November 3, 2015. The purpose of this meeting was to introduce Mrs. Neville, Ms. Henry, Mr. Frazier, and Mr. Dufrene to the DBE Supportive Services staff and to discuss our role in assisting their businesses with its growth and sustainability. There was an exchange of information regarding business marketing, bidding, doing business with DOTD, navigating DOTD’s website, business management, and scheduling.

There was also some discussion about the new Small Business Element (SBE) Program Certification and application process. The attendees were all advised to contact Mrs. Kandy Fly, DOTD SBE Program Manager at (225) 379-1922, for more information about the SBE Program.

As always we had a very productive and informative session. If you are interested in attending any of our Breakfast Social Discussion meetings, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30 am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana. We look forward to hearing working to address business needs concerns.

LA DOTD Compliance Office
1201 Capitol Access Road
Baton Rouge, Louisiana
70802
(225) 379-1382



from and
with you
your busi-
and con-



OSHA Safety Article.....

Violence In The Workplace

What is workplace violence? Workplace violence is any act or threat of physical violence, harassment, intimidation, or other threatening disruptive behavior that occurs at the work site. It ranges from threats and verbal abuse to physical assaults and even homicide. It can affect and involve employees, clients, customers, visitors, and the public. Homicide is currently the fourth-leading cause of fatal occupational injuries in the United States in 2010, 505 were workplace homicides. Homicide is the leading cause of death for women in the workplace. However it manifests itself, workplace violence is a major concern for employers and employees nationwide.

Who is at risk of workplace violence? Nearly 2 million American workers report having been victims of workplace violence each year. Unfortunately many of these cases go unreported. The truth is, workplace violence can strike anywhere, anytime, and no one is immune. Research has identified factors that may increase the risk of violence for some workers at certain worksites. Such factors include exchanging money with the public and working with volatile, unstable people. Working alone or in isolated areas may also impact the likelihood of violence. Additionally, time of day and location of work, such as working late at night or in areas with high crime rates, are also risk factors that should be considered when addressing issues of workplace violence.

How can workplace violence hazards be reduced? In most workplaces where risk factors can be identified, the risk of assault can be prevented or minimized if employers take appropriate precautions. One of the best protection employers can offer their workers is to establish a zero-tolerance policy toward workplace violence. This policy should cover all workers, patients, clients, visitors, contractors, and anyone else who may come in contact with company personnel.

This can be a separate workplace violence prevention program or can be incorporated into an injury and illness prevention program, employee handbook, or manual of standard operating procedures. It is critical to ensure that all workers know the policy and understand that all claims of workplace violence will be investigated and remedied promptly. In addition, the Occupational and Safety Health Administration (OSHA) encourages employers to develop additional methods as necessary to protect employees in high risk industries.

Where can I get information on worker's rights and employers' responsibilities? This information can help you properly prepare to eliminate or reduce the likelihood of violence at your workplace. For other valuable protection information, such as Workers' Rights, Employer Responsibilities and other services OSHA offers, please visit www.osha.gov.

The information cited in this article was taken from the OSHA website. We encourage you to share this valuable information with your employees.





EVENTS & WORKSHOPS

On Demand

[Five Steps to Secure Financing](#)

On Demand, available until February 29

Topic: Financing and Capital

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Mike Pennison, Senior Business Consultant

Location: **Online**

Fee: \$ 25.00

[Create a Winning Sales Strategy](#)

On Demand, available until February 29

Topic: Marketing and Sales

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth.

Speaker: Presented by Erik Waters, Business Consultant

Location: **Online**

Fee: \$ 25.00

[How to Start a Business](#)

On Demand, available until February 29

Topic: Start-up Assistance

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started!

Speaker: Carmen Sunda, Small Business Expert

Location: **Online**

Fee: \$ 25.00

December

[Starting & Financing a Small Business](#)

Tuesday, December 01, 2015 3:00 PM to 6:00 PM

Topic: Start-up Assistance

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [TruFund Financial Services, Gretna](#)

[Accelerated Excel Workshop](#)

Wednesday, December 02, 2015 9:00 AM to 12:00 PM

Topic: Not Set

Are you ready to get to the next level of Microsoft Excel? Do you want to succeed even further in your day to day operations? Join us in this accelerated excel training; you will enhance your skills by learning advanced formulas, tables, importing & exporting data and macros.

Speaker: Barry Parker

Location: [LSBDC at ULM Training Event, Concordia Parish Library - Ferriday Branch, Ferriday](#)

[Phelps Dunbar: Raising Equity Investment to Grow Your Business- Lunch n Learn](#)

Thursday, December 03, 2015 11:30 AM to 1:00 PM

Topic: Financing and Capital

This seminar is one you do not want to miss, Phelps Dunbar's Mark Jeanfreau will present Raising Equity Investment to Grow Your Business. The topics he will discuss are: Is My Business Ready for Outside Investors? Sources of Equity Capital and Typical Transaction Terms Legal Considerations Exit Strategy

Speaker: Mark Jeanfreau

Location: [Phelps Dunbar](#)

[Starting and Financing A Small Business](#)

Thursday, December 03, 2015 3:00 PM to 5:00 PM

Topic: Start-up Assistance

This workshop is recommended for individuals interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources.

Location: [LSBDC at University of Louisiana - Monroe, Stubbs Hall Room 117, Monroe](#)



EVENTS & WORKSHOPS

[Webinar: There is a Process for That - Systematizing your Business](#)

Monday, December 07, 2015 10:00 AM to 11:00 AM

Topic: Managing a Business - Do you get stressed, anxious, or confused when thinking about starting or running your business? Processes are what it takes to make a business functional, scalable, and most of all, stress-free. This one hour talk will discuss the importance of systematizing your business no matter how small it is. Speaker: Envoc Location: **Online**

[1532: Human Resource Tips for Small Business Owners](#)

Tuesday, December 08, 2015 4:00 PM to 6:00 PM

Topic: Managing Employees

Wendy Harper, Regional Vice President, Cotton of Southwest Louisiana (SWLA), is a successful HR professional. Business owners and managers will benefit greatly from hearing Wendy discuss managing employees and building teamwork, productivity and a good working environment in a small business. We recommend preregistering at www.lsbdc.org, email lsbdc.msu@lsbdc.org or call (337) 475-5529 so we can prepare for your attendance. Registration begins at 3:30 p.m. on December 8.

Speaker: Wendy Harper, Regional Vice President, Cotton of Southwest Louisiana (SWLA)

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Starting and Financing a Small Business](#)

Wednesday, December 09, 2015 10:00 AM to 12:00 PM

Topic: Not Set - This workshop is recommended for individuals interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources.

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)

[The 3 C's of Sales: Capture, Convert & Close](#)

Wednesday, December 09, 2015 11:00 AM to 1:00 PM

Topic: Marketing and Sales

Join us at no cost to gain new tools on how to capture, convert and close leads. Our topics of discussion will include locking down leads in today's digital age, overcoming the tech barrier, understanding how to control a conversation online and the simplicity and ease of social media marketing. LSBDC business consultant Roman Starns and local real estate agent Ronnie George will be extending their sales & marketing expertise to all who attend. Register to attend today!

Speaker: Roman Starns, Ronnie George

Location: [Alexandria Mall, Alexandria, LA.](#)

[Business Planning](#)

Wednesday, December 09, 2015 4:00 PM to 7:00 PM

Topic: Business Plan

A written business plan enables you to control your business. This seminar covers the detailed parts of a thorough business plan. This seminar is for aspiring entrepreneurs and new ventures. Topics Covered: • What is a Business Plan and what is it used for? • Full Business Plan Planner Workbook • Worksheets for Financial Projections Speaker: Mike Pennison, Business Consultant Location: [Landing Zone, New Orleans, LA](#) Fee: \$ 35.00

[SEBD Certification Workshop](#)

Thursday, December 10, 2015 11:30 AM to 1:00 PM

Topic: Not Set—Come and learn how to get certified for SEBD, Small and Emerging Business Development.

Speaker: Christina Davis, Business Consultant

Location: [LSBDC at University of Louisiana - Monroe, Stubbs Hall Room 117, Monroe](#)

[Developing a Business Plan](#)

Thursday, December 10, 2015 6:00 PM to 8:30 PM

Topic: Business Plan—This seminar is designed for those desiring to learn how to create a comprehensive business plan upon which to build a new business. LSBDC Business Consultant will guide you through the steps to successfully build your plan to ensure you start your business on the right footing.

Speaker: LSBDC Business Consultant

Location: [NSU Nursing Ed Center, Shreveport](#)

[Marketing Your Business for Growth: Session 3- Social Media 101](#)

Saturday, December 12, 2015 10:00 AM to 12:00 PM

Topic: Marketing and Sales

This series of marketing classes will prepare the LSBDC clients to understand the latest online and in-person marketing best practices. At the end of the course, students will be able to present an "elevator" speech with confidence, as well as possess a basic understanding of website, social media, email, and online marketing to grow their business. Ellen McDowell owns Ellen McDowell-Your Social Butterfly. She is proud to be an Authorized Local Expert and Master Certified Solution for Constant Contact. Ellen McDowell- Your Social Butterfly focuses on email marketing, social media, and the strategic planning of those essential marketing tools. Ms. McDowell is a Certified Professional Speaker and will share her knowledge and enthusiasm for marketing. She is also an instructor with LSU's Continuing Education's Social Media Certificate Program. This seminar will give a closer look at the popular social media networks- Facebook, Twitter, LinkedIn, Pinterest, and Google+. It will review the benefits of using each, how other organizations are marketing with them, and some dos and don'ts of each channel.

Speaker: Ellen McDowell

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)



EVENTS & WORKSHOPS

[Entrepreneurship- 7 Pt. Series: Series Closing Ceremony & Pitchfest](#)

Monday, December 14, 2015 6:00 PM to 8:00 PM

Topic: Business Basics

This festive session will conclude the seven-part series and seminar registrants will enjoy participating in a "pitchfest", in which using the skills learned throughout the series they may present their respective business start-up or existing business growth plan(s) for attendee and business consultant feedback. Refreshments and a question and answer forum hosted by LSBDC presenter, Jim Kilcoyne will also be included.

Location: [Campti Historic Museum, Campti](#)

[Starting and Financing Your Business Idea - Hammond](#)

Tuesday, December 15, 2015 9:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[1533: Starting & Financing a Small Business](#)

Tuesday, December 15, 2015 10:00 AM to 12:00 PM

Topic: Not Set

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Join us at the SEED Center for this free event. Please register online at www.lsbdc.org under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Women Owned Business Certification](#)

Wednesday, December 16, 2015 10:00 AM to 12:00 PM

Topic: Government Contracting

Women-owned small businesses can begin taking steps to participate in the federal contracting program. At the end of this session, you will have a thorough understanding of the requirements for certification. For more information on Women-Owned Small Business Certification, visit www.sba.gov/wosb.

Location: [Louisiana Technology Park, Baton Rouge](#)

[Marketing Your Business for Growth: Session 4- Growing Your Business with Email and Social Media](#)

Saturday, December 19, 2015 10:00 AM to 12:00 PM

Topic: Marketing and Sales

This series of marketing classes will prepare the LSBDC clients to understand the latest online and in-person marketing best practices. At the end of the course, students will be able to present an "elevator" speech with confidence, as well as possess a basic understanding of website, social media, email, and online marketing to grow their business. Ellen McDowell owns Ellen McDowell-Your Social Butterfly. She is proud to be an Authorized Local Expert and Master Certified Solution for Constant Contact. Ellen McDowell-Your Social Butterfly focuses on email marketing, social media, and the strategic planning of those essential marketing tools. Ms. McDowell is a Certified Professional Speaker and will share her knowledge and enthusiasm for marketing. She is also an instructor with LSU's Continuing Education's Social Media Certificate Program. Many small businesses and organizations find themselves seeking the right strategies and tools and tactics to make their marketing efforts as effective as possible. This session will demonstrate how to make the most of the combination of email and social media for business. When the session is done, participants will have a greater understanding of marketing basics like goals and objectives.

Speaker: Ellen McDowell

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)



DBE PROFILE



Starline Ventures is a DBE software development and marketing firm. Our primary areas of expertise are building custom software for the government (local/state/federal) and private companies (Fortune 500, SMB, startups, etc.). We have built custom software solutions for the New Orleans Recovery School District, Hammerman Gainer Inc., Affiliate Marketing companies and multiple state/federal clients. We also work extensively with SharePoint, C#/VB .NET, & SQL Server Microsoft Technologies. We have consulted with the Department of Homeland Security, Department of Treasury, and Hewlett Packard on SharePoint installations. We are database agnostic with years of experience working with large SQL/NoSQL databases. Our marketing arm has deep experience building social media visual analysis tools and engaging visuals to generate awareness and engagement for clients.

We just recently finished the BuildNOLA Small Business Training Program software <http://buildnola.starlineventures.com/> to help the City of New Orleans track and analyze small businesses looking to capitalize on public RFP/RFQs.

List of Project Performed:

LCI Workers Comp	Developed Claims Management Platform
HitPath	Upgraded Affiliate Marketing Software
Re-New Jersey Stronger	Full IT Services & Application Intake to handle FEMA disbursements Post-Sandy
TruMedia Inc.	Developed User Roles & Rights management system including API access
Verizon	(VZWIT) Brand Management Software Upgrade
Hewlett Packard	SharePoint Installation
Department of Homeland Security	SharePoint Installation
City of New Orleans	BuildNOLA Small Business Training Program
Recovery School District	Inventory Management System to help disburse equipment Post-Katrina
Social Chomp	Real-time Social Media Marketing Analytics & eCommerce Platform
Children's Hospital of New Orleans	eCommerce storefront
Nightlife NOLA	Entertainment Marketing Platform



Contact Information

Address: 9225 Worthington Lake Avenue
 Baton Rouge, LA 70810
Phone: 504-298-9354

Email: dfinley@starlineventures.com



DBE PROFILE



700 University Ave
Stubbs Hall Suite 120
Monroe, LA 71209-9000

(318) 599-9871
Contact@direnzic.com
www.direnzic.com

CAPABILITIES STATEMENT

Direnzic Technology & Consulting, LLC, founded 2011, mission is to increase digital forensic and cybersecurity awareness by educating and applying cutting edge innovations to the ever-growing threats faced due to increasing cyber-attacks.

Core Competencies

- Employee Technology Training:** Cybersecurity awareness & other high-tech training designed to educate employees on proper operating procedure & best practices
- Security Assessment:** Simulate a security breach, report the findings, and develop & implement a mitigation plan
- Cybersecurity Incident Response:** Help clients prepare for, respond to, and survive information security related incidents
- Insider Threats Management Program:** Detect, deter, & mitigate insider threats
- Zero-Day Testing:** Test products, software applications, and websites prior to Go Live
- Compliance Consulting:** Review security model to ensure industry compliance requirements are being met
- Social Media & Reputation Management:** Develop a strategic plan to improve the social media presence of an agency

Past Performance

- Tensas Community Health Center** – Forensic case in preparation of civil court case
- Citizens Financial Services** - Forensic case – mobile device inspection
- Avercom Call Center** - Complete network installation, setup, configuration and implementation with cyber security framework
- LA Small Business Development Center (LSBDC)** – Numerous cybersecurity awareness training seminars conducted throughout Louisiana

Differentiators

- Woman-owned technology company that provides both **digital forensic** and **cyber security** specialty services
- W/MBE, WBE, MBE
- Certifications:
 - EDWOSB
 - DBE
 - Hudson Initiative
 - SEBD
- High-tech firm with solid project management foundation





Letting of 12/9/2015 LA DOTD Headquarters

[Proposal: H.000517.6](#) US 165 BRIDGES NEAR FENTON

DBE Goal: 10%

OJT Goal: 2 Trainees

Description of work: clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement, steel sheet pile wall, precast concrete piles, precast concrete slab span bridges, precast prestressed concrete girder spans bridge, and related work.

Parish(es): Jefferson Davis

Route(s): US 165

Federal Number: H000517

Estimated Construction Cost: \$10,000,000 to \$15,000,000

[Proposal: H.000687.6](#) I-12 @ US-11 INTERCHANGE LIGHTING

DBE Goal: 2%

OJT Goal: 1 Trainees

Description of work: grading, drilled shaft foundations, roadway lighting, and related work.

Parish(es): St. Tammany

Route(s): I-12

Federal Number: H000687

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.007085.6-R1](#) SHED ROAD IMPROVEMENTS BENTON ROAD TO AIRLINE DRIVE

DBE Goal: 10%

OJT Goal: 3 Trainees

Description of work: clearing and grubbing, grading, drainage structures, pavement patching, class ii base course, lime treatment, portland cement concrete pavement, concrete walks, drilled shaft foundations, water distribution system, traffic signalization, additive alternate no. 1: 12" water main; and related work.

Parish(es): Bossier

Federal Number: H007085

Estimated Construction Cost: \$10,000,000 to \$15,000,000

[Proposal: H.007485.6](#) CADE FARM SEEDBANK BUILDING RENOVATION

DBE Goal: 5%

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (OPTIONAL ATTENDANCE) An optional pre-bid conference for this project for all prospective bidders will be held at Cade Farm Seed Bank, Parish Road 183, Cade, LA 70582 on Thursday, October 29, 2015 beginning 9:00 am and a site visit immediately following.

Description of work: building repairs; additive alternate 1: seed dryer; additive alternate 2: walls and dust collection; additive alternate 3: millwork and limestone paving; and related work

Parish(es): St. Martin

Federal Number: 2809(512)

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009546.6-R1](#) I-20: DIST 05 CRACK & JOINT SEAL & PATCH

DBE Goal: 4%

Description of work: cold planing asphaltic concrete, asphaltic concrete pavement patching, joint rehabilitation, superpave asphaltic concrete overlay, and related work.

Parish(es): Lincoln; Madison; Ouachita; Richland

Route(s): I-20

Federal Number: H009546

Estimated Construction Cost: \$10,000,000 to \$15,000,000

[Proposal: H.010263.6](#) LA 1: DRAINAGE IMPROVEMENTS

Description of work: drainage improvements and related work.

Parish(es): Pointe Coupee

Route(s): LA 1

Federal Number: H010263

Estimated Construction Cost: \$50,000 to \$100,000

[Proposal: H.010602.6](#) LA 1: LA 69 - LA 75

DBE Goal: 4%

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS.

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, lime treatment, asphalt concrete overlay, portland cement concrete pavement, and related work.

Parish(es): Iberville

Route(s): LA 1

Federal Number: H010602

Estimated Construction Cost: \$10,000,000 to \$15,000,000

[Proposal: H.010723.6](#) NORTH BOULEVARD PROMENADE

DBE Goal: 10%

Description of work: clearing and grubbing, grading, class ii base course, drilled shaft foundations, landscaping, lighting, and related work.

Parish(es): East Baton Rouge

Federal Number: H010723

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010821.6](#) US 71: WIDENING OF SERVICE RD CONNECTIONS

DBE Goal: 8%

Description of work: grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete overlay, and related work.

Parish(es): Rapides

Route(s): US 71

Federal Number: H010821

Estimated Construction Cost: \$500,000 to \$1,000,000



Letting of 12/9/2015 LA DOTD Headquarters

[Proposal: H.010983.6](#) I-55: RAMP WIDENING, NB OFF RAMP @ LA 16

SBE Goal: 6%

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, pavement widening, superpave asphaltic concrete overlay, and related work.

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H010983

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011250.6](#) I-20: DELTA SCALES - MS RIVER BRIDGE

DBE Goal: 6%

Description of work: grading, class ii base course, portland cement concrete pavement, and related work.

Parish(es): Madison

Route(s): I-20

Federal Number: H011250

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.011267.6](#) I-20 & I-49: PAVEMENT MARKING REPLACEMENT I

DBE Goal: 8%

Description of work: raised pavement markers, plastic pavement striping, and related work.

Parish(es): Bossier; Caddo; Desoto

Route(s): I-20; I-49

Federal Number: H011267

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011570.6](#) LA 559: 5 MI. N. PARISH LINE - LA 4

DBE Goal: 5%

OJT Goal: 1 Trainees

Description of work: clearing and grubbing, drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete pavement, and related work.

Parish(es): Caldwell

Route(s): LA 559

Federal Number: H011570

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.011612.6](#) LA 347: 0.70 MI N LA 96 - 0.15 MI N LA 350

DBE Goal: 4%

OJT Goal: 3 Trainees

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, asphaltic surface treatment, lime treatment, in-place cement stabilized base course, superpave asphaltic concrete pavement, and related work.

Parish(es): St. Martin

Route(s): LA 347

Federal Number: H011612

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.011630.6](#) LA 626: LA 48 TO US 61

SBE Goal: 5%

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: milling asphalt concrete, pavement patching, thin asphalt concrete overlay, and related work.

Parish(es): St. Charles

Route(s): LA 626

Federal Number: H011630

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011760.6](#) Path to Progress - Franklin Avenue

DBE Goal: 8

Description of work: cold plane asphaltic concrete, asphaltic concrete overlay. concrete pavement repair, striping, concrete ada ramps and related work.

Parish(es): Orleans

Federal Number: H011760

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.012177.6](#) US 90: W. PEARL RIVER BR GEARBOX REPAIRS

SBE Goal: 5%

Description of work: movable bridge machinery (gearbox repairs), electrical systems

Parish(es): St. Tammany

Route(s): US 90

Federal Number: H012177

Estimated Construction Cost: \$250,000 to \$500,000



NEW CERTIFIED DBEs

Firm Name	OWNER'S NAME	PHONE #	EMAIL ADDRESS
Driven Engineering	Analisha Fisher	251-649-4011	lia.barnes@drivenengineering.com
Associated Lumber Enterprises	Linda Flory	832-545-2591	linda@associatedlumberenterprises.com
Curdco	Danny Curd	804-556-9157	danny@curdco.com
HMMH	Mary Eagan	781-229-0707	megan@hmmh.com
Cekra	Anika Kratsa	910-338-3643	anita@cekra.com
Transafe	Bety Sue Parks	770-982-2222	bettysue@transafeproducts.com
A. Ontiveros & Associates	Amber R. Ontiveros	240-462-5407	amber@aoassociates.org
TREO Staffing	Trudy Cuillete	985-845-7331	trudy@treostaffing.com
dlandstudio	Susannah Drake	718-634-0244	sdrake@dlandstudio.com
Direnzc Technology & Consulting	Ieshea Jones	318-512-9133	ieshea@direnzc.com
Shaw Development	Sharon Crump	888-834-8867	shaw_devllc@att.net
Skye Janitorial	Fallon Evans	504-331-2729	skyesjanitorial@yahoo.com
Three N One Enterprise of Prairieville	Tiffany Vallery	225-673-6360	tvallery@eatel.net



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.000163.6 (DBE Goal Project) US 80 STEEP BAYOU BRIDGE
CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, TEMPORARY DETOUR ROADS & BRIDGING, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

Parish(es): Ouachita

Route(s): US 80

Federal Number: H000163

Estimated Construction Cost: \$1,250,749.48

Apparent Low Bidder: Louisiana Bridge, Inc. \$1,533,611.61
PO BOX 489
FARMERVILLE, LA 71241
(318)368-2556

H.003452.6 (DBE Goal Project) I-12 @ NORTHSORE BLVD. INTERCHANGE LIGHTING
GRADING, DRILLED SHAFT FOUNDATIONS, ROADWAY LIGHTING, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): St. Tammany

Route(s): I-12

Federal Number: H003452

Estimated Construction Cost: \$1,081,796.49

Apparent Low Bidder: Jack B. Harper Electrical LLC \$865,993.08
PO BOX 789
WALKER, LA 70785
(225)665-1414

H.007351.6 (DBE Goal Project) COUNTRY DRIVE WIDENING PHASE A
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 5 Trainees

Parish(es): Terrebonne

Federal Number: H007351

Estimated Construction Cost: \$5,011,308.50

Apparent Low Bidder: HUEY P. STOCKSTILL, LLC \$3,938,352.90
130 HUEY STOCKSTILL ROAD
PICAYUNE, MS 39466
(601)798-2981

H.009572.6 (DBE Goal Project) LA 39: JUDGE SEEBER BR-ST. BERNARD P/L
CLEARING AND GRUBBING, PAVEMENT PATCHING, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE OVERLAY, DRAINAGE STRUCTURES, AND RELATED WORK.

Parish(es): Orleans

Route(s): LA 39

Federal Number: H009572

Estimated Construction Cost: \$2,128,879.45

Apparent Low Bidder: Boh Bros. Construction Co., LLC. \$2,141,522.67
PO BOX 53266
NEW ORLEANS, LA 70153
(504)821-2400



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.009595.6 (DBE Goal Project) I-12: LIVINGSTON PAR APPROACH SLAB REP P2
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE GIRDER SPANS BRIDGE, ASPHALTIC OR PORTLAND CEMENT CONCRETE PAVEMENT ALTERNATE, AND RELATED WORK.

OJT Goal: 4 Trainees

Parish(es): Livingston

Route(s): I-12

Federal Number: H009595

Estimated Construction Cost: \$15,348,982.10

Apparent Low Bidder: GILCHRIST CONSTRUCTION CO. LLC \$16,135,564.80
PO BOX 5699
ALEXANDRIA, LA 71307
(318)448-3565

H.010016.6 (DBE Goal Project) US 11: LAKE PONTCHARTRAIN BR. REHAB PH 1
BRIDGE REPAIRS, SELECTIVE ALTERNATE AA1: CARBON FIBER REINFORCED POLYMER REPAIRS; SELECTIVE ALTERNATE AA2: PILE ENCASEMENT SYSTEM; AND RELATED WORK.

OJT Goal: 0 Hours

Parish(es): Orleans

Route(s): US 11

Federal Number: H010016

Estimated Construction Cost: \$25,170,035.00

Apparent Low Bidder: L & A Contracting Co. \$21,893,692.55
PO BOX 16749
HATTIESBURG, MS 39404-6749
(601)264-2100

H.010062.6 (DBE Goal Project) WEINBERGER RD & JERUSALEM CH RD BRIDGES
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, PRECAST CONCRETE PILES, CAST-IN-PLACE CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

Parish(es): Tangipahoa

Federal Number: H010062

Estimated Construction Cost: \$1,222,912.30

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,210,509.30
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300

H.010150.6 (DBE Goal Project) S. AVENUE F & NAPP STREET BRIDGES
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, PRECAST CONCRETE PILES, PRECAST PRESTRESSED GIRDER SPANS BRIDGE, AND RELATED WORK.

Parish(es): Acadia

Federal Number: H010150

Estimated Construction Cost: \$1,264,703.90

Apparent Low Bidder: GILCHRIST CONSTRUCTION CO. LLC \$1,479,463.22
PO BOX 5699
ALEXANDRIA, LA 71307
(318)448-3565



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.010178.6 (DBE Goal Project) LA 120: CURVE REALIGNMENT
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 3 Trainees
Parish(es): Natchitoches
Route(s): LA 120
Federal Number: H010178
Estimated Construction Cost: \$2,170,502.40

Apparent Low Bidder: Specialty Contractors Of La LLC \$1,689,876.36
PO BOX 38
MARTHAVILLE, LA 71450
(318)472-6478

H.010202.6 (DBE Goal Project) I-20: EXIT LANE EXTENSION (EXITS 3 & 5)
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Caddo
Route(s): I-20
Federal Number: H010202
Estimated Construction Cost: \$1,810,195.37

Apparent Low Bidder: Best-Yet Builders, Llc \$2,147,714.06
3820 W. 70TH ST.
SHREVEPORT, LA 71108
(318)459-1125

H.010220.6 (DBE Goal Project) LA 97: NEZPIQUE BR. - 0.09 MI N LA 100
GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Acadia
Route(s): LA 97
Federal Number: H010220
Estimated Construction Cost: \$4,641,302.73

Apparent Low Bidder: COASTAL BRIDGE CO., L.L.C. \$4,749,330.73
PO BOX 14715
BATON ROUGE, LA 70898
(225)766-0244

H.010240.6 (DBE

Goal Project) LA 12: TEXAS STATE LN - BEAUREGARD P/L
GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 1 Trainees
Parish(es): Calcasieu
Route(s): LA 12
Federal Number: H010240

Apparent Low Bidder: R. E. Heidt Construction Co., LLC \$5,790,609.74
410-A E. COLLEGE STREET
LAKE CHARLES, LA 70605
(337)287-4872
Estimated Construction Cost: \$6,306,190.75



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.010442.6 (DBE Goal Project) LA 3073: INTERSECT IMPROVE @ JCT LA 89
GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, PAVEMENT WIDENING, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Lafayette

Route(s): LA 3073, LA 89

Federal Number: H010442

Estimated Construction Cost: \$1,125,319.05

Apparent Low Bidder: Elliott Construction, LLC \$1,347,775.77
PO BOX 366
GRAND COTEAU, LA 70541
(337)662-0035

H.010480.6 (DBE Goal Project) I-20: DIXIE INN - BIENVILLE P/L
MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE, ASPHALT CONCRETE (SMA) WEARING COURSE, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Bienville, Webster

Route(s): I-20

Federal Number: H010480

Estimated Construction Cost: \$26,121,925.21

Apparent Low Bidder: Madden Contracting Co., LLC \$29,159,649.35
PO BOX 856
MINDEN, LA 71058
(318)377-0928

H.010987.6 (DBE Goal Project) LA 433: BYU BONFOUCA - US 11 CENTER TURN
GRADING, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): St. Tammany

Route(s): LA 433

Federal Number: H010987

Estimated Construction Cost: \$555,263.17

Apparent Low Bidder: Barber Bros. Contracting Co., L.L.C. \$471,714.00
PO BOX 66296
BATON ROUGE, LA 70896
(225)355-5611

H.011213.6 (DBE Goal Project) I-12: SOUND BARRIER WALL AT ESSEN LANE
CLEARING AND GRUBBING, DRILLED SHAFT FOUNDATIONS, NOISE REDUCTION SYSTEMS AND RELATED WORK.

Parish(es): East Baton Rouge

Route(s): I-12

Federal Number: H011213

Estimated Construction Cost: \$2,208,793.75

Apparent Low Bidder: C.E.C., Inc. \$2,226,453.00
922 W. PONT DES MOUTON RD
LAFAYETTE, LA 70507
(337)237-1984



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.011354.6 (DBE Goal Project) LA 107: STILLEY RD & PINEGROVE INT IMP
COLD PLANING ASPHALTIC CONCRETE, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY,
AND RELATED WORK.

Parish(es): Rapides

Route(s): LA 107

Federal Number: H011354

Estimated Construction Cost: \$541,901.66

Apparent Low Bidder:	GILCHRIST CONSTRUCTION CO. LLC	\$471,283.53
	PO BOX 5699	
	ALEXANDRIA, LA 71307	
	(318)448-3565	

H.011442.6 (SBE Goal Project) LA 3127: RIGHT TL @ ASPHALT PLANT ROAD
GRADING, MILLING ASPHALT PAVEMENT, CLASS II BASE COURSE, ASPHALT CONCRETE, DRAINAGE STRUCTURES
AND RELATED WORK.

Parish(es): St. Charles

Route(s): LA 3127

Federal Number: H011442

Estimated Construction Cost: \$288,772.95

Apparent Low Bidder:	Barriere Construction Co., LLC	\$289,000.00
	PO BOX 1576	
	BOUTTE, LA 70039	
	(985)785-7700	

H.011443.6 (SBE Goal Project) LA 56: RIGHT TURN LANE AT LA 24
GRADING, PAVEMENT PATCHING, MILLING ASPHALT PAVEMENT, ASPHALT CONCRETE PAVEMENT, AND RE-
LATED WORK.

Parish(es): Terrebonne

Route(s): LA 56 & LA 24

Federal Number: H011443

Estimated Construction Cost: \$300,977.95

Apparent Low Bidder:	HUEY P. STOCKSTILL, LLC	\$242,062.39
	130 HUEY STOCKSTILL ROAD	
	PICAYUNE, MS 39466	
	(601)798-2981	

H.011499.6 (SBE Goal Project) DMS LADDER SYSTEM PHASE 5
LADDER INSTALLATION AND RELATED WORK.

Parish(es): Jefferson, Orleans

Route(s): I-10, I-610, US-90

Federal Number: H011499

Estimated Construction Cost: \$395,500.00

Apparent Low Bidder:	Jack B. Harper Electrical LLC	\$121,387.08
	PO BOX 789	
	WALKER, LA 70785	
	(225)665-1414	



Bid Results for the Letting of 11/18/2015 LA DOTD Headquarters

H.011554.6-R2 (DBE Goal Project) I-10 & I-210: PAVEMENT MARKING REPLACEMENT II REMOVE AND REPLACE EXISTING RAISED PAVEMENT MARKERS AND PLASTIC PAVEMENT STRIPING, AND RELATED WORK.

Parish(es): Calcasieu Route(s): I-10, I-210
Federal Number: H011554
Estimated Construction Cost: \$1,021,900.00

Apparent Low Bidder: Southern Synergy LLC \$1,124,273.00
1105 BERT STREET
LAPLACE, LA 70068
(985)359-9953

H.011579.6-R1 LA 127: LA 1238 TO LA 126 GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, SUBGRADE TREATMENT, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Winn Route(s): LA 127
Estimated Construction Cost: \$3,894,731.55

Apparent Low Bidder: D & J CONSTRUCTION CO., LLC \$3,862,910.90
PO BOX 1889
WEST MONROE, LA 71294
(318)388-2764

H.011622.6 (DBE Goal Project) I-910: RAMPS NEAR SUPERDOME/CLAIBORNE MILLING ASPHALT CONCRETE, PAVEMENT PATCHING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Orleans Route(s): I-910
Federal Number: H011622
Estimated Construction Cost: \$527,880.70

Apparent Low Bidder: Barber Bros. Contracting Co., L.L.C. \$1,035,505.50
PO BOX 66296
BATON ROUGE, LA 70896
(225)355-5611

H.011755.6 LA 3111 & LA 3171: WASHINGTON ROAD TRANSFER COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, IN-PLACE CEMENT STABILIZED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Washington Route(s): LA 3111, LA 3171
Estimated Construction Cost: \$1,470,505.25

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,268,687.93
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300

H.011854.6 (DBE Goal Project) INDUSTRIAL PARK DRIVE REHABILITATION GRADING, CLASS II BASE COURSE, PAVEMENT PATCHING, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Livingston Federal Number: H011854
Estimated Construction Cost: \$1,220,323.00

Apparent Low Bidder: Hard Rock Construction LLC \$919,713.00
2305 L & A ROAD
METAIRIE, LA 70001
(504)835-1050



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What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.