



Disadvantaged Business Enterprises



Tuesday/Thursday Breakfast Social and Discussions

The Advent Group

October 9, 2014

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LA DOTD Compliance Office
 1201 Capitol Access Road
 Baton Rouge, Louisiana
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Highlights-

SJB Group DBE Supportive staff, Mrs. Jackie des Bordes (DBE Program Coordinator) and Mr. Kenyatta Sparks (DBE Program Assistant), held another successful Breakfast Social meeting with Mrs. Shruti Saini with The Advent Group to provide her with an overview of the types of services they can provide



through the DBE Supportive Services Program. Mrs. Saini requested information about contracting opportunities with DOTD, bidding on projects, marketing, networking, and maneuvering LADOTD's website. In addition to addressing those concern, DBESS also provided her with a copy of their Directory of Contractors' Booklet and Directory of Engineers' Booklet for her viewing.

Mrs. Juanita Linton, Small Business Element (SBE) Program Manager with the LA-DOTD Compliance Programs Office, whom also attended to meeting, was available to discuss the new Small Business Element (SBE) Program and certification requirements. To learn more about the SBE Program and certification process, contact Mrs. Linton at (225) 379-1382.

We would like to thank Mrs. Saini of The Advent Group for taking time out of her busy schedule to meet with us here at SJB Group. And, we thank Mrs. Linton for the valuable information she presented at the meeting.

If you are interested in attending our Breakfast Social Discussion meeting, please call Mr. Sparks at (225) 769-3400. These meetings are held on Tuesdays and Thursdays from 10:30am to 11:30 am, at the SJB Group Office, 5745 Essen Lane, Suite 200, Baton Rouge, Louisiana.



2014 DBE SUMMIT



On Thursday, September 11, 2014; the annual DBE Summit was held at the Department of Transportation and Development's Transportation Training and Education Center (TTEC) on Gourrier Drive in Baton Rouge.

There were approximately 109 who RSVP'd and an estimated 120 attendees who were DBEs, Prime Contractors, Department employees, Federal Highway Division employees, DBE SS Consultant employees, several Local Public Agencies Staff and one US DOT employee who participated via tele-conference.

There were several vendor tables set-up where the Local Public Agencies who were in attendance, provided information to our DBE's. DOTD and SJB also had vendor tables providing information to all those in attendance.

After several welcoming speeches by Dr. Eric Kalivoda, DOTD Deputy Secretary; Martha Kenley, National DBE Program Manager and Todd Jeter, Assistant Division Administrator FHWA the audience disbanded to attend the Concurrent Workshops. The workshops available during the DBE Summit were as follows:

- Electronic Bidding Procedures presented by Maria Alvarez
- Payment Policies presented by Barry Lacy
- LADOTD Website Navigation presented by Marianne Mayard and Jerry Mason

The 2014 DBE Summit closed with an Open Forum. There were several questions submitted to our DBE Consultant and those questions that were most requested were chosen to be addressed at the Open Forum. Mike Vosburg (Chief Engineer, LA DOTD Construction Division) served as Facilitator with Charles Harkless (Equal Opportunity Specialist, FHWA Louisiana Division), Stephanie Ducote (LA DOTD Compliance Programs Director) Remy Graves (LA DOTD Compliance Office DBE/SBE Program Manager) and Martha Kenley (FHWA National DBE Program Manager) as the panelist.

All PowerPoint presentations from the workshops and questions/answers from the Open Forum will be posted on the Department's Compliance webpage.

Overall the 2014 DBE Summit was successful and informative to all those who attended.

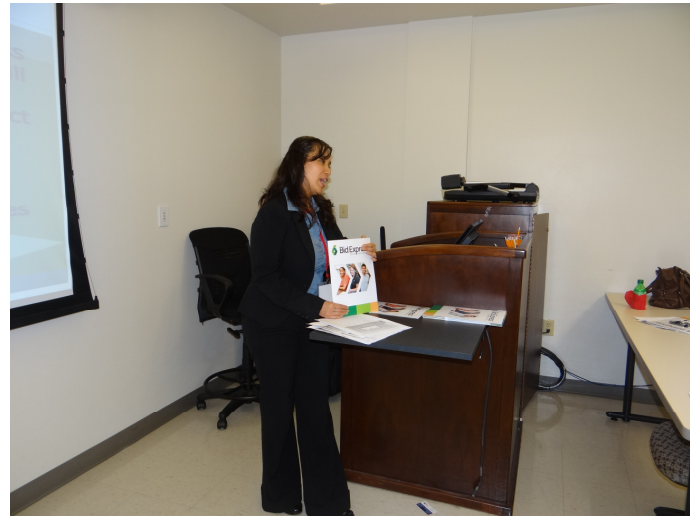


2014 DBE SUMMIT





2014 DBE SUMMIT





DOTD RECEIVES \$41.4 MILLION IN ADDITIONAL FEDERAL HIGHWAY FUNDING

BATON ROUGE, La. – The Louisiana Department of Transportation and Development recently received \$41.4 million in additional federal highway funding due to successfully obligating the full amount of its federal funding during the 2013-2014 federal fiscal year.

Each year, the United States Department of Transportation redistributes federal funding to states that are successful in obligating their full federal highway funding allotment during the fiscal year, which spans from October 1 through September 30. DOTD has obligated all of its federal funding 14 years in a row.

“The staff at DOTD works hard each year to obligate our entire allotment of federal funding,” said DOTD Secretary Sherri H. LeBas. “I am proud of their hard work and dedication with helping the department obtain this extra funding for these much-needed projects.”

This additional funding will allow the department to finance various shovel-ready construction projects over the next year. The projects include:

- An estimated \$20 to \$30 million project to clean, paint, perform structural repairs and replace the deck on the La. 511 Jimmie Davis Bridge in Bossier Parish.
- An estimated \$20 to \$30 million project to perform structural, mechanical and electrical repairs, and paint the La. 1 West Larose Vertical Lift Bridge in Lafourche Parish.
- An estimated \$5 million to \$7.5 million project to patch the bridge deck on the elevated portion of I-10 in St. Charles and St. John the Baptist parishes, and I-610 in Orleans Parish.
- An estimated \$1 million to \$2.5 million project to construct a roundabout at the intersection of U.S. 190 and Eden Church Road in Livingston Parish.
- An estimated \$1 million to \$2.5 million project to improve lighting, construct left turn lanes and traffic signal upgrades at the intersection of La. 44 and La. 934 in Ascension Parish.
- An estimated \$1 million to \$2.5 million project to repair and reconstruct sidewalks along U.S. 80 from La. 617 to La. 34 in Ouachita Parish.
- An estimated \$750 thousand to \$1 million project to resurface La. 538 from La. 1 to just north of La. 530 in Caddo Parish.
- An estimated \$750 thousand to \$1 million project to construct a new roadway and close the Cleveland Avenue Railroad Crossing in St. Tammany Parish.
- An estimated \$750 thousand to \$1 million project to construct a new roadway that will allow the closure of a railroad crossing in St. Tammany Parish.
- An estimated \$500 thousand to \$750 thousand project to resurface La. 123 from U.S. 167 to approximately one half mile east of Dry Prong Creek in Grant Parish.



OSHA Safety Article.....

Materials Handling: Heavy Lifting

Lifting heavy items is one of the leading causes of injury in the workplace. In 2001, the Bureau of Labor Statistics reported that over 36 percent of injuries involving missed workdays were the result of shoulder and back injuries. Overexertion and cumulative trauma were the biggest factors in these injuries.

When employees use smart [lifting practices](#) and work in their "[power zone](#)," they are less likely to suffer from back sprains, muscle pulls, wrist injuries, elbow injuries, spinal injuries, and other injuries caused by lifting heavy objects.

Weight of Objects

Potential Hazards:

- Some loads, such as large spools of wire, bundles of conduit, or heavy tools and machinery place great stress on muscles, disc, vertebrae.
- Lifting loads heavier than 50 pounds will increase the risk of injury.

Possible Solutions:

- Use mechanical means such as forklifts or duct lifts to lift heavy spools, transformers, switch gear, service sections, conduit, and machinery.
- Use pallet jacks and hand trucks to transport heavy items.
- Use ramps or lift gates to load machinery into trucks rather than lifting it.
- Material that must be manually lifted should be placed at "power zone" height, about mid-thigh to mid-chest. Maintain neutral and straight spine alignment whenever possible. Usually bending at the knees, not the waist, helps maintain proper spine alignment.
- Limit weight you lift to no more than 50 pounds. Use two or more people to lift loads heavier than 50 pounds.

Awkward Postures

Potential Hazards:

- Bending while lifting forces the back to support the weight of the upper body in addition to the weight you are lifting, and places strain on the back when lifting something light as a screwdriver. Bending moves the load away from the body and allows leverage to significantly increase the effective load on the back. This increases the stress on the lower spine and fatigues the muscles.
- Reaching moves the load away from the back, increases the effective load, and places considerable strain on the shoulders.
- Carrying loads on one shoulder, under an arm, or in one hand, creates uneven pressure on the spine.

Possible Solutions:

- Move items close to your body and use your legs when lifting an item from a low location.
- Store and place materials that need to be manually lifted and transported at "[power zone](#)" height, about mid-thigh to mid-chest.
- Avoid twisting, especially when bending forward while lifting. Turn by moving the feet rather than twisting the torso.
- Keep your elbows close to your body and keep the load as close to your body as possible.
- Move items close to your body and use your legs when lifting an item from a low position.



OSHA Safety Article.....

- Keep the vertical distance of lifts between mid-thigh and shoulder height. Do not start a lift below mid-thigh height nor end the lift above shoulder height. Lifting from below waist height puts stress on legs, knees, and back. Lifting above shoulder height puts stress on the upper back, shoulders, and arms.
- Use [ladders](#) or [aerial lifts](#) to elevate employees and move them closer to the work area so overhead reaching is minimized.
- Keep the load close to the body. When lifting large, bulky loads, it may be better to bend at the waist instead of at the knees in order to keep the load closer to your body.
- Use [roll-out decks](#) installed in truck beds to bring materials closer to the employee and eliminate the need to crawl into the back of a truck.



High-Frequency and Long-Duration Lifting

Potential Hazards:

- Holding items for a long period of time, such as when installing fixtures or j-boxes, even if loads are light, increases risk of back and shoulder injury since muscles can be starved of nutrients and waste products can build up.
- Repeatedly exerting, such as when pulling wire, can fatigue muscles by limiting recuperation times.

Possible Solutions:

- Provide stands, jigs, or mechanical lifting devices such as duct lifts to hold large, awkward materials such as junction boxes and service panels in place for fastening.
- Rotate tasks so employees are not exposed to the same activity for too long.
- Work in teams; one employee lifts and holds items while the other assembles.
- Take regular breaks and break tasks into shorter segments. This will give muscles adequate time to rest. Working through breaks increases the risk of musculoskeletal disorders (MSDs), accidents, and reduces the quality of work because employees are over fatigued.
- Plan work activities so employees can limit the time they spend holding loads.

Environmental Factors

Potential Hazards:

- Cold temperatures can cause decreased muscle flexibility, which can result in muscle pulls.
- Excessively hot temperatures can lead to dehydration, fatigue, and increased metabolic load.
- Low visibility or poor lighting increases the chance of trips and falls.

Possible Solutions:

- Adjust work schedules to minimize exposure to extreme temperatures.
- Wear warm clothing when exposed to cold temperatures.
- Drink lots of water to avoid dehydration in excessive heat.



EVENTS & WORKSHOPS

[Simple Strategies for Better Event Marketing - Hammond](#)

Wednesday, November 05, 2014 9:00 AM to 11:00 AM

This presentation will provide a deeper look into the place that events hold as a marketing tool, provide some best practices around promoting the event and go in-depth into best practices for online registration for events. At the heart of small business marketing are the campaigns that drive action – collections of marketing activities that help a small business or organization to achieve its goals and objectives. One important campaign type that many nonprofits and small businesses have used, but would like to learn more about, revolves around Events. When you run an event, you want to make sure that you leave ample time for the promotional activities that will drive your registrations, and you want to create and provide an optimal online registration experience. If you have run events or you are considering running events, and you'd like to build on your knowledge of these two important elements of running a successful event, this session is for you. Attendees of this presentation will learn:

- Types of events (more than just fundraisers), goals for events, a quick note on charging or not and events as part of the Engagement Marketing cycle
- Promoting the event (with a sample promotional schedule and activities)
- Making the most of an online registration tool, with best practices focused on what information to ask for on registration form, social proof, payment/donation options, etc.
- Post-event actions, including review of stats and social activity and sending out a survey.

Please note: this session will not be addressing best practices around event planning topics like venue selection, planning event entertainment or dining options, running fundraising activities like live or silent auctions, etc. It is focused on helping the audience promote their event and streamline the online registration process. Join us and learn some great new strategies to help you promote your next event and set up an online registration process that helps your event succeed.

Speaker: Kim Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Janitorial Series - How to Sustain a Successful Janitorial Company](#)

Thursday, November 06, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in running a successful janitorial company. This workshop will take you step by step on how this industry works. Topics of discussion will include: Entrepreneurship, Business and Marketing, Name your Business, Choose your legal entity, Registering your Business, Hiring employees, Other employment requirement, Why businesses fail, and What do I do next. At the end of this workshop you will understand the steps to running a successful janitorial company. This workshop series is FREE for SEBD Certified Businesses Only and \$30.00 for non-SEBD businesses. For more information on becoming certified through the Small & Emerging Business Development Program, visit the LED website at www.LEDsmallbiz.com.

Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#)

Fee: \$ 30.00

[VETERANS WEEK EVENT! Roadmap to Success for Veteran Owned Businesses - Livingston](#)

Friday, November 07, 2014 10:00 AM to 12:00 PM

The seminar will provide a roadmap (a step by step guide) for Veteran business owners to find government procurement opportunities. Mandatory registrations will be explained and beneficial certifications and Veteran verification will be presented. A practical marketing strategy will be provided along with methods of government soliciting. Will also have a special 20 minute presentation on "Finding the Money—SBA Loan Programs for Veteran-Owned Small Businesses" Speaker: Cindy Carrier - Louisiana PTAC, Melissa Daigrepoint - US Small Business Administration
Location: [Livingston Parish Library - Main Branch, Livingston](#)

[Contract Procurement Series](#)

Friday, November 07, 2014 1:00 PM to 3:00 PM

This workshop is highly recommended for all individuals interested in obtaining the skills and competencies required for relationships with contracts and suppliers of both goods and services. Topics of discussion will include Contract Procurement on November 7, 2014 Friday 1:00 pm - 3:00 pm and November 8, 2014 Saturday 9:00 am - 12:00 pm. Location: [Public Safety Center, Monroe](#)

[Janitorial Series - Janitorial Bidding and Estimating](#)

Thursday, November 13, 2014 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in Janitorial Bidding and Estimating. This workshop will take you step by step on how this industry works. Topics of discussion will include how to decide what you want to charge for cleaning by the hour, or by the job. Each method has its advantages and disadvantages. Consider the pro's and cons of each. Bidding and estimating jobs for a profit, not just getting the job. This workshop series is FREE for SEBD Certified Businesses Only and \$30.00 for non-SEBD businesses. For more information on becoming certified through the Small & Emerging Business Development Program, visit the LED website at www.LEDsmallbiz.com. Location: [LSBDC at Southern University: Main Office, *Baton Rouge](#) Fee: \$ 30.00

[Developing a Business Plan](#)

Thursday, October 30, 2014 6:00 PM to 9:00 PM

A written business plan enables you to control your business. This seminar covers the detailed parts of a thorough business plan. This seminar is for aspiring entrepreneurs and new ventures. Topics Covered: • What is a Business Plan and what is it Used For? • Full Business Plan Planner Workbook • Worksheets for Financial Projections Speaker: Cooper Cochran, LSBDC Business Consultant Location: [NSU Nursing Ed Center, Shreveport](#)
Fee: \$ 35.00



EVENTS & WORKSHOPS

Business Planning Wednesday, November 12, 2014 4:00 PM to 7:00 PM. This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: -Key Questions the Bank Wants Answered - Documents Most Lenders Require -Writing a Business Plan - Developing Financial Projections . Speaker: Mike Pennison, Business Consultant Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#) Fee: \$ 35.00

Cash Flow Management

Building Your Business Credit Friday, November 07, 2014 8:30 AM to 3:00 PM Most small business owners use a combination of personal savings, investment from friends and family, business loans and personal credit cards to start and grow a business. While this “financing mix” is common, it is not optimal. By adding business credit to the financing mix, business owners can begin to maximize their business financing options, minimize their dependence on personal credit for business expenses and separate business credit obligations from their personal credit obligations to protect their personal assets. This workshop is designed to provide start-up entrepreneurs and seasoned business owners alike with a step-by-step guide to establish a business credit profile and build business credit in as little as 120-days. The workshop is based on the proven strategies in the best-selling book in America on building business credit, Principles of Building Business Credit. Key Learning Objectives of the Workshop: 1. Introduce participants to the key facts, terms and concepts critical to understanding business credit, how it works and how to get it; 2. Introduce participants to the business credit bureaus and how they gather information; 3. Teach participants how to set-up their businesses to protect their personal assets from business liabilities and maximize their chances of securing business credit; 4. Show participants how to find “business-friendly” creditors to help them build business credit quickly; and 5. Teach participants how to secure \$100,000 or more in business credit in as little as 120-days. Speaker: Norman David Roussel, CEO Start Smart, LLC Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#) Fee: \$ 35.00

Managing a Business

Media Wars: The Impact of Entrepreneurship

Tuesday, October 28, 2014 7:00 PM to 9:00 PM Louisiana entrepreneur John Georges discusses how he achieved success in business, why he purchased The Advocate in 2013 at a time when many were questioning the viability of newspapers, and his long-term plan to provide comprehensive news via print and digital to readers throughout south Louisiana. Don't miss this event with one of Louisiana's most interesting and distinguished entrepreneurs. Speaker: John Georges Location: [Loyola University, Danna Center, St. Charles Room](#)

Positioning, Planning & Profiting

Thursday, October 30, 2014 8:00 AM to 11:00 AM A Life Cycle Approach to M/WBE Business Growth Many dynamics impact your business growth locally. A true understanding and assessment of your company is critical to taking advantage of growth opportunities. From start-ups to seasoned enterprises, there are challenges and opportunities at every stage of growth. This two-part seminar targets minority and women-owned businesses seeking information and strategies that answer the burning question of how to grow business. Session I (July 8) introduced the M/WBE Life Cycle Continuum and identified common growth challenges and opportunities for businesses. Business owners assessed their current and desired position on the Life Cycle. Session II (October 30) provides tools that help business owners chart a course for disciplined growth. Location: [University of Louisiana at Monroe, Anna Gray Noe Alumni Center, *Monroe](#)

Understanding Financial Statements

Tuesday, November 11, 2014 10:00 AM to 12:00 PM This seminar is focused on how to use financial statements to manage profits and measure growth. Program includes: • Liquidity, Leverage, and Liability Structure of the Balance Sheet • Profitability and Productivity of the Income Statement • Cash Flow Statement vs Income Statement • Apply Financial Statement to Your Business • Questions the Bank Asks • Hints & Tools to Better Manage Your Business Speaker: Richard Melancon, Business Consultant Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#) Fee: \$ 35.00

Certification: An Overview in Black & White

Thursday, November 13, 2014 10:00 AM to 12:00 PM Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SEBD . . . This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification. Speaker: Erik Waters, Business Consultant Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#) Fee: \$ 10.00



EVENTS & WORKSHOPS

Marketing and Sales

[Tips for Scoring Big on Small Business Saturday - Hammond](#)

Wednesday, October 29, 2014 9:00 AM to 12:00 PM
Small Business Saturday is held the Saturday after Black Friday each year. This year the date is Saturday, November 29th. In this power packed, strategy driven 3 hour class, you will leave with information specifically related to developing a campaign to help your business get the most out of Small Business Saturday. Topics will include social media marketing, email marketing, event marketing and more. Don't delay - register today to reserve your spot in this Small Business Saturday Marketing Event!

Speaker: Kim Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Google Training for Small Business: AdWords and Analytics](#)

Thursday, October 30, 2014 5:30 PM to 7:30 PM
Tract 3: Businesses that complete all requirements of Tract 1 and Tract 2 and/or have a working knowledge of previous Tract concepts should move onto Tract 3. Skillset: Business owners will be able to understand how web searches for their products should inform their advertising campaigns and how to setup and use website metrics for improving visitors' webpage experience. They will be able to start a campaign, learn from it, and adjust for future campaigns. Tools: Google AdWords Google Analytics

Speaker: Google experts from the Community Leaders Program

Location: [Delgado Community College, Student Life Center 1st Floor, Dolphin Den](#)

[Marketing Basics](#)

Wednesday, November 05, 2014 1:00 PM to 3:00 PM
Learn the 10 simple marketing principles to build success. Know how to build your brand, develop your "Elevator Pitch", target your market, and more. These are the things you need to attract and then work to retain a large base of satisfied customers.

Speaker: Dianne Sclafani, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#)

Fee: \$ 35.00

[Google My Business - Mandeville](#)

Thursday, November 13, 2014 12:00 PM to 1:00 PM
97% of American consumers will use online media when researching products or services in their local area, and a Google My Business Local Listing is the ideal starting point for businesses to connect with those local consumers searching for goods and services online. The Google Business listing allows a local business to give an overall picture of their brand to consumers and should be an essential piece to any digital marketing strategy. In this class, J.R. will discuss how to make use of the Google listing and the critical part it plays in online brand development and reach. Topics include: Listing Set-Up Process Search Categorization Map Placement and Correction Photography and Virtual Tours Customer Review Strategy Google Plus Social Management Citations and Local SEO Speaker: J.R.Portman - Google Trusted Photographer Digital Marketing Consultant

Location: [St. Tammany Administrative Complex, Mandeville/Abita Springs](#)

Start-up Assistance

[Starting and Financing a Small Business](#)

Tuesday, November 04, 2014 10:00 AM to 12:00 PM
This workshop is highly recommended for all individuals interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Location: [Louisiana Technology Park, Baton Rouge](#)

[1503:Starting & Financing A Small Business](#)

Wednesday, November 05, 2014 10:00 AM to 12:00 PM
Free Event. Seating is limited, so please call 337-475-5529 to reserve your seat. Location: [Historic First Street School, DeRidder](#)

[Starting & Financing a Small Business](#)

Thursday, November 13, 2014 5:30 PM to 7:30 PM
This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#)

[Starting and Financing a Small Business](#)

Thursday, November 13, 2014 6:00 PM to 8:00 PM
This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Location: [LSBDC at the University of Louisiana at Monroe, Hemphill Hall Room 113, *Monroe](#)



EVENTS & WORKSHOPS

Tax Planning

2014 Updates for Tax Preparers, CPAs, and EAs

Tuesday, October 28, 2014 9:00 AM to 12:00 PM

Representatives from the Internal Revenue Service and the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Topics will include: wage reporting, electronic services, new adjusted 94X forms, due diligence, and more. 2014 Updates for Tax Preparers, CPAs and EAs will be presented in a classroom setting. Questions and comments are encouraged.

Location: [Louisiana Capital Area Chapter of American Red Cross, Baton Rouge](#)

Fee: \$ 15.00

2014 Tax Conference - Updates for CPAs and Tax Preparers

Wednesday, October 29, 2014 9:00 AM to 12:00 PM

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM-9:00AM - Registration 9:00AM-10:15AM - Louisiana Department of Revenue Updates 10:15AM-10:45AM - Brunch 10:45AM-12:00PM - Internal Revenue Service Updates Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Nicholls State University, Bollinger Student Union - Plantation Suite, Nicholls Campus](#)

Fee: \$ 25.00

IRS Updates for Tax Preparers Morning Workshop

Thursday, October 30, 2014 8:30 AM to 11:45 AM

This event is specifically tailored for tax professionals. This course provides tax professionals and experts updates on rules, regulations and standards in the accounting, finance and tax fields. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged. A certificate of completion will be presented to all participants. Speakers will be Representatives from the LA Department of Revenue & the Internal Revenue Service. Please see attached flyer for details and schedule on the session. You must pre-register and prepay for this event in order to attend. 8:30 to 9:00 Registration 9:00 to 10:15 LDR Updates 10:15 to 10:30 Break 10:30 to 11:45 IRS Updates

Location: [UNO Jefferson Center, UNO Jefferson Center Room 209, Metairie](#)

Fee: \$ 25.00

IRS Updates for Tax Preparers Afternoon Workshop

Thursday, October 30, 2014 1:30 PM to 4:45 PM

This event is specifically tailored for tax professionals. This course provides tax professionals and experts updates on rules, regulations and standards in the accounting, finance and tax fields. Representatives from the Internal Revenue Service & the Louisiana Department of Labor will address recent updates affecting how

tax preparers and practitioners do business. The workshop will be presented in a classroom setting, so questions and comments are encouraged. A certificate of completion will be presented to all participants. Speaker will be Representatives from the LA Department of Revenue & the Internal Revenue Service. Please see attached flyer for details and schedule on the session. You must pre-register and prepay for this event in order to attend. 1:30 to 2:00 Registration 2:00 to 3:15 LDR Updates 3:15 to 3:30 Break 3:30 to 4:45 IRS Updates

Location: [UNO Jefferson Center, UNO Jefferson Center Room 209, Metairie](#)

Fee: \$ 25.00

Starting & Financing a Small Business

Thursday, November 13, 2014 5:30 PM to 7:30 PM

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, UNO Jefferson Center, *Metairie](#)



DBE PROFILE

THE ADVENT GROUP, LLC

QUALITY DESIGN & EXCEPTIONAL ENGINEERING

THE ADVENT GROUP, LLC (T.A.G.) based in Louisiana provides Industrial and Commercial markets with multidiscipline Engineering. T.A.G. was founded by Shruti Saini, (Electrical Engineer,) and Sanjeev Saini (Chemical Engineer) in June 2013. Currently T.A.G. is DBE certified with the DOTD.

In one year, The Advent Group has successfully completed 12 small to large capital projects with clients in the local industry. To list a few, T.A.G. has worked on a variety projects ranging from water treatments, sewer lines, platforms, bridges, pipe supports, processes, structural foundation analysis ,etc. We utilize Autocad 2014 plant 3D for our design drawings.

In addition, T.A.G. provides Project Management which includes total installed cost estimates, detailed project schedules, on site field and survey, design drawings from bid to construction, engineering analysis, equipment and service vendor coordination, quality documentation and final project closure. We utilize the ASPEN One Engineering package to optimize our designs, select equipment, analyze and report operating & capital costs with up to 47 total engineering programs.

The Advent Group has an experienced team of Engineering & Design in the following disciplines:

- PIPE DESIGN & ENGINEERING
- PROCESS CONTROL ENGINEERING
- CIVIL & STRUCTURAL ENGINEERING
- COLLABORATIVE ENGINEERING – Mechanical, Electrical/Instrumentation

In addition, our services include field and survey work, equipment foundation and roads. Our group can design the civil plans in conjunction with new or existing structural designs. We

add a complete service by collaborating with additional specialized engineering services:

- Master Planning & Scope Development
- Design Builds
- Foundation Analysis & Design
- Structural Frame Inspections & Design
- Design for Additions/Modifications
- Feasibility Study & Condition Analysis

MECHANICAL ENGINEERING

- Equipment Bids
- Design Organization
- Equipment Development

INSTRUMENTATION & ELECTRICAL

- I/O Summary List
- Controls
- Design Drawings

STRUCTURED STEEL DETAILING

- Bill of Materials
- Shop Erection Drawings
- Beams, Columns, Braces, Grating, FRP, Girts, Handrails, Stairs, Ladders, Plates, Steel Trusses, etc.

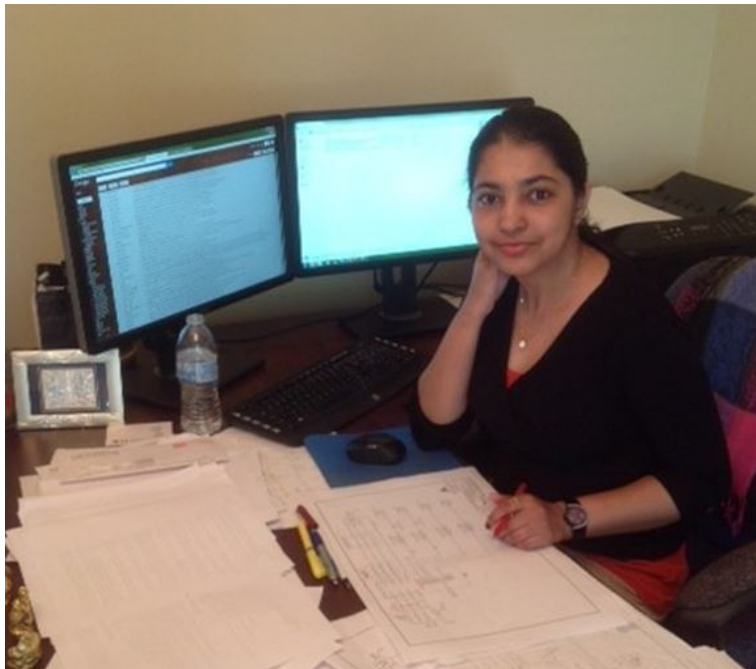




DBE PROFILE

THE ADVENT GROUP, LLC

QUALITY DESIGN & EXCEPTIONAL ENGINEERING



Certifications:

The Advent Group is a small, minority, woman owned business based in Louisiana with the following business certifications:

- Small & Emerging Business Development (SEBD)
- HUDSON INITIATIVE with the Louisiana Economic Development (LED)
- Disadvantaged Business Certification (DBE) with the Louisiana Department of Transportation and Development (DOTD)
- Economically Disadvantaged Woman Owned Business (EDWOSB)

Contact

Shruti Saini/Sanjeev Saini
8000 GSRI Avenue, Building 3005
Baton Rouge, LA -70817

Ph: 225-354-5140, Email:

shruti@theadventgroupllc.com, sanjeev@theadventgroupllc.com

Website: www.theadventgroupllc.com





NEW CERTIFIED DBE'S

FIRM NAME	OWNER'S NAME	PHONE #	EMAIL ADDRESS
Sunshine of ALX	Otis Jones	318-325-3786	southside5656@att.net
Point Management Group	T. Wendell Point	504-847-8935	twpoint@pointmgt.us
Astyra Corporation	Ken Ampy	804-433-1100	info@astyra.com
Civil Solutions Consulting Group	Kahli Cohran	225-892-7979	cohran@civilsolutionscgi.com



Letting of 11/12/2014 LA DOTD Headquarters

[Proposal: 4400005455](#) STATEWIDE IMPACT ATTENUATOR REPAIR OR REPLACEMENT (MO)

Description of work: retainer contract for replacement or repair of damaged impact attenuators statewide

Parish(es): Calcasieu; Caldwell; Concordia; East Baton Rouge; Iberville; Jefferson; Lafourche; Madison; Orleans; Ouachita; Rapides; St. Charles; St. James; St. John; St. Landry; St. Martin; St. Mary; St. Tammany; Tangipahoa; Terrebonne; Webster; West Baton Rouge

Route(s): Various

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.000640.6](#) US 165: NB 4.4 MI N CALDWELL P/L - RILLA

DBE Goal: 2%

Description of work: cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Ouachita

Route(s): US 165

Federal Number: H000640

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.0006463.6](#) Beaugard Parish Pavement Markings

Description of work: pavement markings and related work

Parish(es): Beaugard

Federal Number: Safety Transfer Funded Project

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.008441.6](#) LA 331: CREEK BRIDGES NEAR BOSTON

Description of work: clearing and grubbing, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, concrete slab span bridge, and related work.

Parish(es): Vermilion

Route(s): LA 331

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009033.6](#) LA 44: INTERSECTION IMPROVEMENT @ LA 934

DBE Goal: 10%

OJT Goal: 1 Trainees

Description of work: clearing and grubbing, drainage structures, cold planing asphaltic concrete, pavement patching, class base course, lime treatment, superpave asphaltic concrete pavement, portland cement concrete pavement, traffic signalization, and related work.

Parish(es): Ascension

Route(s): LA 44

Federal Number: H009033

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009326.6](#) I-10/610 BRDG. DECK PATCHING, GIRDER PAINTING & MISC. REPAIR

DBE Goal: 2% **Description of work:** bridge painting, patching, joint repair and related work

Parish(es): Orleans; St. Charles; St. John

Route(s): I-10; I-610

Federal Number: H009326

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.009638.6](#) I-10: WASHINGTON ST. - KCS RR OPASS

DBE Goal: 5%

Description of work: cold planing asphaltic concrete, asphalt concrete (sma) wearing course, thin asphaltic concrete (ogfc), and related work.

Parish(es): East Baton Rouge

Route(s): I-10

Federal Number: H009638

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009721.6](#) LA 1: TURN LANES - 46' N HANCOCK - LA 494

DBE Goal: 12%

OJT Goal: 3 Trainees

Description of work: grading, lime treatment, cold planing asphaltic pavement, superpave asphaltic concrete, drainage structures, sidewalks, curb and gutter, and related work

Parish(es): Natchitoches

Route(s): LA 1X

Federal Number: H009721

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.009842.6](#) US 80: LA 617 - LA 34 SIDEWALKS

DBE Goal: 6%

Description of work: clearing and grubbing, portland cement concrete pavement, traffic signalization, and related work.

Parish(es): Ouachita

Route(s): US 80

Federal Number: H009842

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009945.6](#) KORAN DOYLINE ROAD BRIDGE/ CLARKE BAYOU

DBE Goal: 7%

OJT Goal: 1 Trainees

Description of work: grading, class ii base course, superpave asphaltic concrete pavement, lime treatment, precast prestressed concrete girder spans bridge, and related work

Parish(es): Bossier

Federal Number: H009945

Estimated Construction Cost: \$1,000,000 to \$2,500,000



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[Proposal: H.010280.6](#) US 167: LEFT TURN LANE SB FROM LA 28

DBE Goal: 9%

Description of work: grading, drainage structures, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, and related work.

Parish(es): Rapides

Route(s): US 167

Federal Number: H010280

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010307.6](#) LA 538: LA 1 TO NORTH JCT OF LA 530

DBE Goal: 7%

Description of work: grading, cold planing asphaltic concrete, superpave asphaltic concrete pavement, and related work.

Parish(es): Caddo

Route(s): LA 538

Federal Number: H010307

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010513.6](#) LA 507: La 508 to Lincoln Parish Line

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete pavement, and related work.

Parish(es): Bienville

Route(s): LA 507

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010529.6](#) LA 921 & LA 567 OVERLAYS

Description of work: grading, in-place cement treated base course, lime treatment, cold planing asphaltic pavement, superpave asphaltic concrete, drainage structures, and related work.

Parish(es): Catahoula

Route(s): LA 567; LA 921

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.010544.6](#) LA 384: LA 27 - GRANGERVILLE RD

Description of work: grading, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay and related work.

Parish(es): Cameron

Route(s): La 384

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010662.6](#) LA 511: JIMMIE DAVIS BRIDGE RE-HABILITATION

DBE Goal: 5%

OJT Goal: 4 Trainees

Description of work: class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, bridge repairs and painting, and related work.

Parish(es): Bossier

Route(s): LA 511

Federal Number: H010662

Estimated Construction Cost: \$20,000,000 to \$30,000,000

[Proposal: H.010690.6](#) M/V Captain Neville Levy Drydock For USCG Inspect and Repwr.

Description of work: dry-docking & dry decking insp., sonic gauging, repower (Eng. & marine gears), new (keel coolers, generators), painting & related work.

Parish(es): Statewide

Federal Number: H010690

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010790.6](#) I-55 CN R/R & I-12 US 51 SLOPE FAILURE

DBE Goal: 11%

OJT Goal: 6 Trainees

Description of work: clearing and grubbing, superpave asphaltic concrete pavement, embankment repair, and related work.

Parish(es): Tangipahoa

Route(s): I-12; I-55

Federal Number: H010790

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010906.6](#) LA 123: US 167 - .52 MI E DRY PRONG CREEK

DBE Goal: 2%

Description of work: cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): Grant

Route(s): LA 123

Federal Number: H010906

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.010981.6](#) US 51-X:RIGHT TURN LANE @ W. JCT. LA 22

SBE Goal: 5%

Description of work: drainage structures, pavement widening, superpave asphaltic concrete pavement, and related work.

Parish(es): Tangipahoa

Route(s): US 51-X

Federal Number: H010981

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.011031.6](#) LA 834: BURLEIGH TRAIL-BAYOU BARTHOLOMEW

Description of work: clearing and grubbing, cold planing asphaltic concrete, superpave asphaltic concrete pavement, and related work

Parish(es): Morehouse

Route(s): LA 834

Estimated Construction Cost: \$500,000 to \$1,000,000



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[Proposal: H.011034.6](#) LA 87: LA 324 - 1.7 MI N LA 323

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, subgrade treatment, lime treatment, in-place cement stabilized base course, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): St. Mary

Route(s): LA 87

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.011058.6](#) LA 503: LA 127 - LA 126

Description of work: drainage structures, cold planing asphaltic concrete, pavement patching, asphaltic surface treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): LaSalle

Route(s): LA 503

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.011105.6](#) Cul-de-Sacs @ I-49N C of A Lines

Description of work: clearing and grubbing, grading, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): Caddo

Route(s): LOCAL STREETS

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011237.6](#) Middle Pearl River Bridge Repairs

DBE Goal: 2%

Description of work: bridge repairs and related work.

Parish(es): St. Tammany

Route(s): US 90

Federal Number: H011237

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011272.6-R1](#) I-10 & I-210: Traffic Control Devices I

SBE Goal: 2%

Description of work: Rader speed alert sign post mounted, linear delineation system panels, and related work.

Parish(es): Calcasieu

Route(s): I-10; I-210

Federal Number: H011272

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011351.6](#) LA 946: JONES BAYOU - LA 408

Description of work: :alternate aa1: thin asphaltic concrete (ogfc); alternate aa2: thin asphaltic concrete (coarse mix); alternate aa3: ngcs texture; and related work.

Parish(es): East Baton Rouge

Route(s): LA 946

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Bid Results for the Letting of 10/8/2014 LA DOTD Headquarters

The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Thursday, October 23, 2014, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382

H.003432.6 (DBE Goal Project) INTERCHANGE IMPROVEMENTS @ I-12 & U.S. 51 BUS.

DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, PORTLAND CEMENT CONCRETE PAVEMENT; ALTERNATE AA1: SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT; ALTERNATE AA2: PORTLAND CEMENT CONCRETE PAVEMENT; AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Tangipahoa

Route(s): US 51 BUS.

Federal Number: 5306(510)

Estimated Construction Cost: \$5,646,061.17

Apparent Low Bidder:	BARRIERE CONSTRUCTION CO., LLC.	\$6,865,846.68
	1910 PETERS RD	
	HARVEY, LA 70058	
	(504)581-7283	

H.003708.6 (DBE Goal Project) Tremont EB Rest Area Improvements

Grading, base course, PCC Pavement, building/site demolition, building construction, drainage structures, water distribution system, sanitary sewer system, electrical, treated timber, landscaping

OJT Goal: 5 Trainees

Parish(es): Lincoln

Route(s): I-20 EB

Federal Number: H003708

Estimated Construction Cost: \$12,816,962.00

Apparent Low Bidder:	RATCLIFF CONSTRUCTION COMPANY, LLC	\$11,927,000.00
	3900 LEE ST	
	ALEXANDRIA, LA 71302	
	(318)448-0826	

H.008322.6 (DBE Goal Project) LA 637: PORT OF S. LOUISIANA CONNECTOR

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, GRADING, SUBGRADE TREATMENT, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, TRAFFIC SIGNALIZATION AND RELATED WORK.

OJT Goal: 5 Trainees

Parish(es): St. John

Route(s): LA 637

Federal Number: H008322

Estimated Construction Cost: \$7,046,776.06

Apparent Low Bidder:	Durr Heavy Construction L.L.C.	\$7,316,535.70
	817 HICKORY AVE.	
	HARAHAN, LA 70123	
	(504)737-3205	



Bid Results for the Letting of 10/8/2014 LA DOTD Headquarters

H.009185.6 (DBE Goal Project) I-12: NORTHSORE/AIRPORT RD. - US 11
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PRECAST PRESTRESSED CONCRETE GIRDER SPANS BRIDGE, AND RELATED WORK.

OJT Goal: 5 Trainees
Parish(es): St. Tammany
Route(s): I-12
Federal Number: H009185

Estimated Construction Cost: \$21,243,801.61

Apparent Low Bidder: James Construction Group LLC \$20,684,655.70
11200 INDUSTRIPLEX BLVD.STE 150
BATON ROUGE, LA 70809
(225)295-4830

H.009274.6 (DBE Goal Project) LA 3076: W JCT US 90 - E JCT US 90
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREATMENT, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): Acadia
Route(s): LA 3076
Federal Number: H009274

Estimated Construction Cost: \$1,456,587.18

Apparent Low Bidder: Glenn Lege Construction Inc \$1,869,153.35
1339 FORTUNE ROAD
YOUNGSVILLE, LA 70592
(337)233-3406

H.009791.6 (DBE Goal Project) LOW COST SAFETY IMPROVEMENTS
SIGNING, STRIPING, AND RELATED WORK.

OJT Goal: 1 Trainees
Parish(es): Ascension, Assumption, East Baton Rouge, East Feliciana, Iberville, Pointe Coupee, St. James, West Baton Rouge, West Feliciana
Federal Number: H009791

Apparent Low Bidder: OZARK SAFETY SERVICES, LLC \$4,194,778.50
552 OLIVER ROAD
MONTGOMERY, AL 36117
(334)277-6577
Estimated Construction Cost: \$3,029,933.75

H.009999.6 (DBE Goal Project) LA 594: TURN LN @ US 165 SERVICE RD.
GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, TRAFFIC SIGNALIZATION, AND RELATED WORK

OJT Goal: 0 Hours
Parish(es): Ouachita
Route(s): LA 594
Federal Number: H009999

Estimated Construction Cost: \$1,569,109.60

Apparent Low Bidder: Amethyst Construction, Inc. \$2,378,183.37
215 INDUSTRIAL PARKWAY
WEST MONROE, LA 71291
(318)397-9909



Bid Results for the Letting of 10/8/2014 LA DOTD Headquarters

H.010396.6 (DBE Goal Project) US 165: Bayou DeSiard - Sterlington
COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, PAVEMENT WIDENING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ouachita

Route(s): US 165

Federal Number: H010396

Estimated Construction Cost: \$10,878,060.61

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$11,917,749.05
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300

H.010546.6 LA 96: 0.66 MILES W OF LA 352 - LA 352

PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): St. Martin

Route(s): LA 96

Federal Number: H010546

Estimated Construction Cost: \$219,878.75

Apparent Low Bidder: Elliott Construction, LLC \$240,483.60
PO BOX 366
GRAND COTEAU, LA 70541
(337)896-2440

H.010677.6 (SBE Goal Project) DMS Ladder System Phase 3

LADDER INSTALLATION AND RELATED WORK

OJT Goal: 0 Hours

Parish(es): Lafayette, St. Landry, St. Martin

Route(s): I-10, I-49, US 90

Federal Number: H010677

Estimated Construction Cost: \$245,740.00

Apparent Low Bidder: Ernest P. Breaux Electrical, Inc. \$270,486.00
PO BOX 11640
NEW IBERIA, LA 70562-1640
(337)364-8183

H.010911.6 (DBE Goal Project) I-20: Median Cable (Lincoln/Ouachita)

DRAINAGE STRUCTURES, INSTALLATION OF CABLE BARRIER SYSTEM AND RELATED WORK

OJT Goal: 2 Trainees

Parish(es): Lincoln, Ouachita

Route(s): I-20

Federal Number: H010911

Estimated Construction Cost: \$9,441,613.00

Apparent Low Bidder: MASSANA CONSTRUCTION INC. \$9,204,415.40



Bid Results for the Letting of 10/8/2014 LA DOTD Headquarters

H.011036.6 LA 545: LA 146 - LISBON ROAD
LIME TREATMENT, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY,
AND RELATED WORK.

Parish(es): Lincoln

Route(s): LA 545

Estimated Construction Cost: \$1,203,208.81

Apparent Low Bidder: Madden Contracting Co., LLC \$1,375,402.72
PO BOX 856
MINDEN, LA 71058
(318)377-0928

H.011169.6 (DBE Goal Project) US 165: ALLEN P/L - 0.312 S OF ASHMORE NB
COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT,
AND RELATED WORK.

Parish(es): Rapides

Route(s): US 165

Federal Number: H011169

Estimated Construction Cost: \$2,265,440.63

Apparent Low Bidder: GILCHRIST CONSTRUCTION CO. LLC \$2,220,979.25
PO BOX 5699
ALEXANDRIA, LA 71307
(318)448-3565

H.011175.6 (DBE Goal Project) US 425: DELAWARE ST. - ARKANSAS ST. IN FERRIDAY
COLD PLANING ASPHALTIC PAVEMENT, PAVEMENT PATCHING, SUPERPAVE ASPHALTIC CONCRETE OVERLAY,
AND RELATED WORK.

Parish(es): Concordia

Route(s): US 425

Federal Number: H011175

Estimated Construction Cost: \$1,145,562.01

Apparent Low Bidder: Forby Contracting, Inc. \$1,224,345.81
34363 SWEDE ALLEY
HINCKLEY, MN 55037
(320)384-6061

H.011233.6 (DBE Goal Project) DISTRICT 02 LOW COST SAFETY IMPROVEMENTS
SIGNING, HIGH FRICTION SURFACE TREATMENT, STRIPING, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Jefferson, Lafourche, Orleans, Plaquemines, St. Bernard, St. Charles, Terrebonne

Federal Number: H011233

Estimated Construction Cost: \$1,084,622.30

Apparent Low Bidder: Traffic Solutions, Inc. \$1,500,135.66
2950 ST. ANTHONY AVE.
NEW ORLEANS, LA 70122
(504)948-4809



Bid Results for the Letting of 10/8/2014 LA DOTD Headquarters

**H.011234.6 (DBE Goal Project) DISTRICT 62 LOW COST SAFETY IMPROVEMENTS
PLASTIC PAVEMENT STRIPING, SIGNAGE AND RELATED WORK.**

OJT Goal: 1 Trainees
Parish(es): Livingston, St. Helena, St. John, St. Tammany, Tangipahoa, Washington
Federal Number: H011234
Estimated Construction Cost: \$2,471,106.80

Apparent Low Bidder: Traffic Solutions, Inc. \$2,490,766.70
2950 ST. ANTHONY AVE.
NEW ORLEANS, LA 70122
(504)948-4809

**H.011238.6 (DBE Goal Project) I-910/US 90-Z: GENERAL DE GAULLE RAMPS
GRADING, COLD PLANNING ASPHALTIC CONCRETE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PORT-
LAND CEMENT CONCRETE PAVEMENT, PAVEMENT PATCHING, AND RELATED WORK**

Parish(es): Orleans
Route(s): I-910 AND US 90-Z
Federal Number: H011238
Estimated Construction Cost: \$798,110.27

Apparent Low Bidder: Boh Bros. Construction Co., LLC. \$942,451.67
PO BOX 53266
NEW ORLEANS, LA 70153
(504)821-2400

**H.011300.6 (DBE Goal Project) US 425: FRANKLIN PARISH LINE - JCT. LA 856
SUPERPAVE ASPHALTIC CONCRETE OVERLAY, COLD PLANING, PAVEMENT PATCHING AND RELATED WORK.**

Parish(es): Franklin, Richland
Route(s): US 425
Federal Number: H011300
Estimated Construction Cost: \$3,349,499.08

Apparent Low Bidder: D & J CONSTRUCTION CO., LLC \$3,072,449.31
PO BOX 1889
WEST MONROE, LA 71294
(318)388-2764

**H.011357.6 U.S. 190 @ EDEN CHURCH RD. CLEARING & GRUBBING
CLEARING AND GRUBBING AND RELATED WORK.**

Parish(es): Livingston
Route(s): US 190
Federal Number: H011357
Estimated Construction Cost: \$143,305.98

Apparent Low Bidder: STRANCO, LLC \$253,745.85
70459 HWY. 59
ABITA SPRINGS, LA 70420
(985)893-5308



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Website: www.SJBGroup.com

What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.