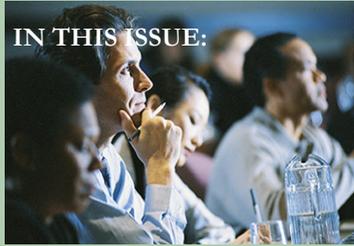




Disadvantaged Business Enterprises



IN THIS ISSUE:



- 4 Estimating & Bidding Workshop
- 5 OSHA Safety Article
- 7 Events & Workshops
- 12 DBE Profile
- 13 LA DOTD Lettings
- 16 LA DOTD Advertisements
- 16 Newly Certified DBEs
- 17 LA DOTD Bid Results
- 22 LA DOTD Contact Information
- 22 SJB Services

LA DOTD Compliance Office
 1201 Capitol Access Road
 Baton Rouge, Louisiana
 70802
 (225) 379-1382



Our “New Orleans - Meet the Primes” event, held on October 22, 2015, which offered the DBE a face-to-face opportunity to connect with the prime contractors to market their company and services for future business projects, was a successful event. There were approximately 65 attendees, which included prime contractors, AGC, LADOTD, Federal Highway Administration, the City of New Orleans, and DBEs from the New Orleans area.

The feedback received from the DBEs was remarkable; however the affair was just the beginning of the process. We encourage all DBEs to follow up with every firm they had a chance to communicate with. In conjunction with the DBEs following up, SJB will be contacting all attendees to:

- See what we can do to facilitate further communications between you and the prime contractor
- What additional training or seminars would be beneficial to your success

We truly appreciate everyone’s positive feedback and hope that we can continue to provide this service to each and every one of you. It is truly our pleasure to work with you.





Meet the Primes.....



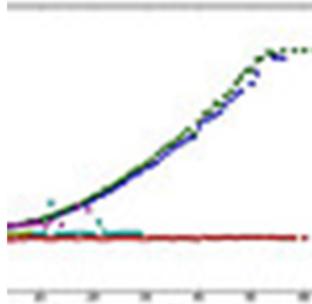


Meet the Primes.....





Estimating & Bidding Seminar



SJB Group DBE Supportive Services staff Mrs. Jackie des Bordes, Program Coordinator and Mr. Kenyatta Sparks, Program Assistant continue to respond to the needs of certified DBE firms in the State of Louisiana. Just recently the DBE Supportive Services staff held a two-hour Estimating and Bidding Seminar for DBEs. Mr. Daryl Ivy, Senior PM & Manager of Highway CPM with SJB Group, conducted the workshop. Some of the areas covered by Mr. Ivy were: The components of a Construction Estimate, The Art of Estimating, Computers in Estimating, Decision to Bid and Planning for the Estimate, Preparing the Construction Schedule, Preparing for the Quantity Survey, Quantifying Subcontracted Work, Cost Categories (Direct and Indirect), Post Bid Follow-up, and Using The Construction, etc. Based on feedback received from DBEs attending the workshop, Mr. Ivy did a great job presenting the information. The information was concise, informative, business friendly, and provided DBEs with a road map to follow in estimating and bidding projects. Finally, we realize that no event can be successful without the support and participation of our targeted audience, so thanks to **Power Trucking, LLC., KCB Capital Management, Knighten Construction, LLC., Destiny Construction Company, LLC., Cole Construction, Plain Dealing Trucking, Sun Tropic Landscapes, Discount Permit, Carousel Medical, and The Thomas Brothers Group** for taking time out of their busy schedules to attend this event.





OSHA Safety Article.....

“Avoiding Mercury Exposure from Fluorescent Bulbs”

Metallic mercury poses health risks from inhalation and skin exposure. Tubular or compact fluorescent bulbs contain small amounts of the metal mercury sealed inside. If fluorescent bulbs are broken, small amounts of mercury will be released into the environment. Proper cleanup will reduce worker’s exposure to the low levels of mercury anticipated when a fluorescent is accidentally broken.

How Workers Can Be Exposed

- Breathing mercury vapor in the air.
- Skin contact with mercury.

Health Effects and Symptoms

- Signs of mercury poisoning include tremors, mood memory or coordination changes; and skin irritation or allergy.
- Exposure to mercury can harm unborn children.

Preventing Accidental Breakage

- Handle bulbs carefully and store away from workers.
- Package bulbs in a sturdy container to prevent breakage.
- Label containers of fluorescent bulbs.

Safe Cleanup of Broken Fluorescent Bulbs

- Notify workers and tell them to stay away from the area.
- Open any windows and doors to air out the room.
- Do not use a broom or vacuum cleaner unless the vacuum cleaner is specifically designed to collect mercury.
- Wear appropriate disposable chemical-resistance gloves.
- Use a commercial mercury spill kit if available, or scoop up pieces of glass and powder with stiff paper or cardboard to avoid contact with the broken glass.
- Use sticky tape to pick up any remaining pieces of glass.
- Wipe down hard floors with a damp paper towel.
- Place all pieces of glass and cleanup materials in a sealable plastic bag or a glass jar with a lid.
- Wash your hands thoroughly after cleanup

Disposing of Fluorescent Bulb

Follow EPA and state government regulations for disposal of fluorescent bulbs and mercury-contaminated waste.

This article was taken from the OSHA website. For more information on this topic, visit www.osha.gov. Please share this information with your employees.





OSHA News.....

The Occupational Safety and Health Administration (OSHA) has released a new version of the "Job Safety and Health - It's The Law!" poster expanding the lists of employee rights and employer responsibilities, as well as providing additional information about training and injury reporting requirements.

Get the new poster here:

[http://laborlawnewsupdates.com/?
TLM=3&C=3201&P=5686588&T=2&S=9071&D=8&State=LA&L=121-7C&M=EMT4PS](http://laborlawnewsupdates.com/?TLM=3&C=3201&P=5686588&T=2&S=9071&D=8&State=LA&L=121-7C&M=EMT4PS)

The newly designed poster has been updated to include new reporting obligations for employers, who must now report every fatality and every hospitalization, amputation and loss of an eye. It also informs employers of their responsibilities to train all workers in a language and vocabulary they can understand, comply with OSHA standards, and post citations at or near the place of an alleged violation.

[http://laborlawnewsupdates.com/?
TLM=3&C=3201&P=5686588&T=2&S=9071&D=8&State=LA&L=121-7C&M=EMT4PS](http://laborlawnewsupdates.com/?TLM=3&C=3201&P=5686588&T=2&S=9071&D=8&State=LA&L=121-7C&M=EMT4PS)

The OSHA poster is part of the Complete Compliance Federal poster which combines all SIX mandatory posters from all SIX Federal Agencies in one convenient format, ensuring you are in compliance. All Federal 6-in-1 posters are printed on recycled paper and laminated for extra durability. While previous versions of this notice are still acceptable we strongly recommend that you replace your poster with the most updated version today. **All covered employers are required to display the poster in a conspicuous place where workers can see it.**





EVENTS & WORKSHOPS

[ReBoot: New Orleans](#)

Monday, November 02, 2015 8:00 AM to 5:30 PM

Veterans have the motivation, character, discipline and skills needed to succeed as small business owners and entrepreneurs. Are you a military veteran or spouse thinking about business ownership? Wondering what it takes and what you can do now to prepare? Enrolling in the ReBoot entrepreneurship class is one step you can take now. ReBoot is an entrepreneurial education and training program offered by the U.S. Small Business Administration (SBA). The course focuses on steps for evaluating business concepts, the foundational knowledge required to develop a business plan, and information on SBA resources available to help access start-up capital and additional technical assistance. Lunch will be provided. Speaker: U.S. Small Business Administration, Louisiana Economic Development, Louisiana Small Business Development Center, Louisiana Department of Veterans Affairs
Location: [Landing Zone, New Orleans, LA](#)

[ReBoot: From Service to Startup for Veterans and Military Service Members - Walker](#)

Tuesday, November 03, 2015 8:00 AM to 5:00 PM

Veterans have the motivation, character, discipline and skills needed to succeed as small business owners and entrepreneurs. Are you a military veteran or spouse thinking about business ownership? Wondering what it takes and what you can do now to prepare? Enrolling in the ReBoot entrepreneurship class is one step you can take now. ReBoot is an entrepreneurial education and training program offered by the U.S. Small Business Administration (SBA). The course focuses on steps for evaluating business concepts, the foundational knowledge required to develop a business plan, and information on SBA resources available to help access start-up capital and additional technical assistance. Speaker: Various - Including U.S. Small Business Administration, Louisiana Economic Development, Small Business Development Center, Louisiana Department of Veterans Affairs
Location: [Livingston Parish Literacy and Technology Center, Walker](#)

[5 Steps to Financing](#)

Wednesday, November 11, 2015 10:00 AM to 1:00 PM

Identifying and securing the financing you need to grow your business can be a daunting task. A winning funding proposal can make the difference between No and Yes! Learn what to do before approaching a lender. When you know what the lender is looking for and the questions the lender wants answered, you will improve your chances of obtaining the financing that your business needs. In this seminar, you will learn: · To identify and assess the financial needs of your business · To identify sources of capital · How to prepare the essential documents for a lender or investor · How to answer the key questions lenders ask You should attend this workshop if you are a business owner: · Who is seeking financing to start or expand their business · Who has been told by a lender to develop projections and a business plan before applying for the loan · Who has been declined for a loan by a bank Speaker: Mike Pennison-Business Consultant
Location: [TruFund Financial Services, Gretna](#)

Business Accounting

[QuickBooks for Intermediates](#) [Register](#)

Thursday, November 12, 2015 10:00 AM to 1:00 PM

A continuation of our popular Basic Level QuickBooks Workshop, this session will assist you with more advanced topics such as: · Inventory Set-up, · Setting Personal Preferences, · Establishing Finance Charges for late-paying customers · Send invoices via e-mail · Creating Classes to Report on Business Segments · Creating an Annual Budget · Defining Sales Taxes And Many Other Areas That Will Make Your Use Of QuickBooks More Efficient And More Enjoyable. · Customizing Reports · Memorizing Reports · Trouble Shooting For Common Bank Reconciliation Mistakes · How To Handle Deposits · Setup For Credit Cards · Learn To Track And Pay Sales Tax · Perform A Year-End Close With QuickBooks A working knowledge of QuickBooks is needed to grasp the topics presented in this class. This course addresses the activities of the Bookkeeping function and also Management's role in reviewing the information.
Speaker: Richard Melancon, Business Consultant
Location: [Landing Zone, New Orleans, LA](#)
Fee: \$ 60.00

Business Plan

[Developing a Business Plan](#)

Thursday, November 05, 2015 6:00 PM to 8:30 PM

This seminar is designed for those desiring to learn how to create a comprehensive business plan upon which to build a new business. LSBDC Business Consultant will guide you through the steps to successfully build your plan to ensure you start your business on the right footing. Speaker: LSBDC Business Consultant
Location: [LSBDC Northwest & Central Region - Shreveport, NSU School of Nursing, *Shreveport](#)

[Business Planning](#)

Monday, November 09, 2015 3:00 PM to 6:00 PM, 1 sessions ending Wednesday, November 11

This workshop is highly recommended for all individuals interested in obtaining funding and determining what documents to take to the bank. Understanding the loan process will improve your chances of meeting lender expectations, therefore increasing your chances of obtaining a loan. Topics of discussion will include: - Key Questions the Bank Wants Answered -Documents Most Lenders Require -Writing a Business Plan -Developing Financial Projections Speaker: Mike Pennison, Business Consultant
Location: [TruFund Financial Services, Gretna](#) Fee: \$ 35.00



EVENTS & WORKSHOPS

Cash Flow Management

[Cash Flow: The Lifeblood of Your Business](#)

Tuesday, October 27, 2015 4:00 PM to 6:00 PM

Cash is King! Have you ever wondered why cash is always short though you have good sales? This free workshop is for you! It will show you the importance of strong cash flow and show you how to estimate and predict. Please join us on Tuesday, October 27, from 4-6 p.m. Registration begins at 3:30 p.m. Seating is limited. Please pre-register on-line at lsbdc.org (search under Training) or call 337-475-5529 or email lsbdc.msu@lsbdc.org so we can prepare for your attendance. Speaker: Susan Thibodeaux, Business Consultant, LSBDC at McNeese State University

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Financing and Capital

[Five Steps to Secure Financing](#)

On Demand, available until February 29

In this self-paced training video, you will learn the five key steps to financing your small business. After completing this series, you will gain a better understanding of financial planning and assessment, credit and collateral, sources of funding and pitching your business idea. Click the registration link below to get started!

Speaker: Mike Pennison, Senior Business Consultant

Location: **Online** Fee: \$ 25.00

[Loans to Expand Your Business -- Talk to a Banker](#)

Wednesday, November 04, 2015 3:00 PM to 5:00 PM

Commercial lenders from local banks will talk about loans to expand a small business. It's a great opportunity to learn how to be successful in getting financing to grow your company. Attendees will also be able to ask questions and get to know these community bankers. Join us at the SEED Center for this free workshop. Please register online at www.lsbdc.org under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance. Speaker: Local Commercial Lenders

Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

Government Contracting

[Preparing a WINNING Proposal - Hammond](#)

Tuesday, November 17, 2015 9:00 AM to 11:00 AM

Creating a proposal that addresses all of the solicitation requirements can be a challenge. However, with a clear understanding of how to properly prepare, it does become easier. After this seminar, you will have a better understanding of the overall process. Topics to Be Covered Include: -RFP Planning: The first considerations -Evaluations of a Proposal: How they are evaluated and award determined -Proposal Preparation: What steps to follow -Proposal Content: Format, the written word, graphics, what to say and what "not" to say -Style: The elements of style -Actions After Submitting the Proposal -Review and discussion on a Request for Proposal

Speaker: Cindy Carrier - Louisiana PTAC

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Hubzone Certification](#)

Wednesday, November 18, 2015 10:00 AM to 12:00 PM

The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. At the end of this session, you will have a thorough understanding of the certification requirements. For information on Hubzone Certification, visit <http://www.sba.gov/hubzone/>.

Location: [Louisiana Technology Park, Baton Rouge](#)

Managing a Business

[Minority & Specialty Certifications for Small Business Owners](#)

Thursday, November 12, 2015 4:00 PM to 6:00 PM

Many firms get lost in the "alphabet soup" of certifications: DBE, WBE, MBE, 8(a), SDVOSBC and others. This seminar focuses on why (or why not) certification as a minority, woman-owned, or disadvantaged business may be beneficial to your company. The Do's and Don'ts of certification are provided in "plain English" to help the small business owner decide which certification is right for his or her business. Then, get prepared for the certification process: learn about the various certification types as well as how and where to apply. Attendees will have an opportunity to ask questions about the processes, benefits and documentation required for certification. Speaker: Roy Paul, SWLA Procurement

Technical Assistance Center Procurement Counselor, and Susan Thibodeaux, Business Consultant, Louisiana Small Business Development Center. Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Understanding Financial Statements](#)

Tuesday, November 24, 2015 10:00 AM to 12:00 PM

This seminar is focused on how to use financial statements to manage profits and measure growth. Program includes: • Liquidity, Leverage, and Liability Structure of the Balance Sheet • Profitability and Productivity of the Income Statement • Cash Flow Statement vs Income Statement • Apply Financial Statement to Your Business • Questions the Bank Asks • Hints & Tools to Better Manage Your Business. Speaker: Richard Melancon, Business Consultant. Location: [Landing Zone, New Orleans, LA](#)

Fee: \$ 35.00



EVENTS & WORKSHOPS

Marketing and Sales

[Create a Winning Sales Strategy](#)

On Demand, available until February 29

Good relationship skills, strategic planning and product expertise all contribute to effective selling. In Creating a Winning Sales strategy, you will learn practical solutions for profitable sales growth. Speaker: Presented by Erik Waters, Business Consultant Location: **Online** Fee: \$ 25.00

[Make Your Holiday Marketing Rock! - Hammond](#)

Wednesday, November 04, 2015 9:00 AM to 11:00 AM

The holidays present an enormous opportunity for you to succeed with your own promotions during a time when your customers are primed and ready to buy. Attend this seminar to find out how to successfully engage your audience in the inbox and on social media so you can increase your sales this season. Topics to be covered will include: • Ways to make your promotion stand out in a crowded inbox • Creating an email campaign and editing a template • Tracking results and what to do with this information • Permission-based email marketing and becoming a trusted sender • Email list building • Increasing deliverability and open rates • How email and social media marketing work together to achieve goals • Branding your emails with your logo, colors and photos • Creating content that people want to receive and read **ADDED BONUS!** Small Business Saturday Tips! Small Business Saturday is a national event that is held the Saturday after Black Friday each year (November 28th). At this workshop we will share information specifically related to developing a campaign to help your business get the most out of Small Business Saturday. Topics will include social media marketing, email marketing, event marketing and more! Speaker: Kim Walker - 5 Stones Media

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Marketing Your Business for Growth: Session 1- Dress for Success and Promote your Brand Successfully](#)

Saturday, November 07, 2015 10:00 AM to 12:00 PM

This series of marketing classes will prepare the LSBDC clients to understand the latest online and in-person marketing best practices. At the end of the course, students will be able to present an "elevator" speech with confidence, as well as possess a basic understanding of website, social media, email, and online marketing to grow their business. Ellen McDowell owns Ellen McDowell-Your Social Butterfly. She is proud to be an Authorized Local Expert and Master Certified Solution for Constant Contact. Ellen McDowell- Your Social Butterfly focuses on email marketing, social media, and the strategic planning of those essential marketing tools. Ms. McDowell is a Certified Professional Speaker and will share her knowledge and enthusiasm for marketing. She is also an instructor with LSU's Continuing Education's Social Media Certificate Program. This session will review how wardrobe affects business marketing, basics of a business card and developing an elevator speech to communicate the purpose and mission of your business. Speaker: Ellen McDowell Location:

[LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)

[Get Found on Google Search and Maps - Hammond](#)

Tuesday, November 10, 2015 9:00 AM to 10:30 AM

Businesses with complete online listings are twice as likely to be considered reputable by consumers. Putting your business on Google maps makes it easier for people to find & connect with your business online. We want to help every business in our community get found on the web - starting with yours. People are searching online for businesses like yours every day. Make sure they can find and connect with you by adding your business information to Google Search & Maps. Speaker: J.R. Portman - 5 Stones Media Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)

[Marketing: The Keys to Selling Your Product and Attracting Customers](#)

Thursday, November 19, 2015 6:30 PM to 8:30 PM

The session will focus on identifying your customers and marketing basics to reach those customers. Participants will also gain an appreciation on the theories associated with the development of a marketing plan, the need for a marketing plan and helpful web sites to assist in the research associated with the development of a market plan for your business industry. Additional information will be provided on marketing plan highlights including advertising and promotions, understanding how your sales force is a component of your marketing plan and potential opportunities to market your product or service. Speaker: Bill Hawn

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

[Marketing Your Business for Growth: Session 2- Understanding Websites and How to Get Found on Google](#)

Saturday, November 21, 2015 10:00 AM to 12:00 PM

This series of marketing classes will prepare the LSBDC clients to understand the latest online and in-person marketing best practices. At the end of the course, students will be able to present an "elevator" speech with confidence, as well as possess a basic understanding of website, social media, email, and online marketing to grow their business. Ellen McDowell owns Ellen McDowell-Your Social Butterfly. She is proud to be an Authorized Local Expert and Master Certified Solution for Constant Contact. Ellen McDowell- Your Social Butterfly focuses on email marketing, social media, and the strategic planning of those essential marketing tools. Ms. McDowell is a Certified Professional Speaker and will share her knowledge and enthusiasm for marketing. She is also an instructor with LSU's Continuing Education's Social Media Certificate Program. This session will review how to get a business listed on Google My Business for more online visibility and present website basics. Speaker: Ellen McDowell

Location: [LSBDC at Southern University: 616 Harding Blvd, *Baton Rouge](#)



EVENTS & WORKSHOPS

Start-up Assistance

[How to Start a Business](#)

On Demand, available until February 29

This course will introduce you to the basics of creating and financing a successful business. You will learn to evaluate your ideas, choose the best financing options and legally register your business. The course will point you to the resources you need on your entrepreneurial journey. Click the registration link below to get started! Speaker: Carmen Sunda, Small Business Expert

Location: **Online** Fee: \$ 25.00

[Starting & Financing a Small Business](#)

Tuesday, November 03, 2015 5:00 PM to 7:00 PM

This seminar will provide entrepreneurs with a comprehensive overview of the steps to be taken to start a business, the essentials of business planning, and how to determine funding needs for the start-up. Seminar covers: • Items you want to know before starting a business • Preparing for business success • How to start your business • Financing options • Resources for your business

Speaker: Mike Pennison, Business Consultant

Location: [LSBDC Greater New Orleans and Bayou Region : Main Office, *Metairie](#)

[Starting and Financing A Small Business](#)

Wednesday, November 04, 2015 2:30 PM to 4:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources.

Speaker: Heidi Melancon, Director, LSBDC at UL Lafayette

Location: [Lafayette Economic Development Authority, Conference/Media Room, Lafayette](#)

[Starting & Financing a Small Business](#)

Tuesday, November 10, 2015 10:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Join us at the SEED Center for this free event. Please register online at www.lsbdc.org under Training, call 337-475-5529, or email us at lsbdc.msu@lsbdc.org so that we can prepare for your attendance. Speaker: Susan Thibodeaux, Business Consultant Location: [LSBDC at McNeese State University: Main Office, SEED Center, *Lake Charles](#)

[Starting and Financing Your Business Idea - Mandeville](#)

Thursday, November 12, 2015 9:00 AM to 12:00 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses. Speaker: Louisiana SBDC at Southeastern Louisiana University

Location: [STP Library Business Reference Center, Mandeville](#)

[Starting & Financing a Small Business * Union Parish](#)

Thursday, November 12, 2015 5:30 PM to 7:30 PM

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses. This workshop is FREE but pre-registration is requested. Click on the link below to pre-register for this workshop online. Please arrive 10 minutes ahead of time scheduled. The workshop begins promptly at 5:30 PM.

Location: [LSBDC at ULM Training Event, Claiborne Electric Co-Op Inc, Farmerville](#)

[Starting & Financing a Small Business](#)

Tuesday, November 17, 2015 10:00 AM to 12:00 PM

"Starting & Financing a Small Business" workshop is for local entrepreneurs who need assistance with the following: Writing a business plan, cash flow projection, marketing strategies, capital budgeting and finding the right resources available for you. Register today at www.lsbdc.org/nsu or call (318) 484-2123 to attend at no cost. We will have the SBDC business consultant present to schedule one-on-one consultations also available at no cost. You will leave with more knowledge about what it takes to successfully start your own small business, tools you can utilize in your marketing strategy and knowledge of what the SBDC can assist you with at no cost. Speaker: Mark Galyean, Regional Director of Northwest & Central Region SBDC Location: [Central La. Business Incubator, Central La. Business Incubator, Alexandria, LA.](#)

[Starting and Financing A Small Business * Veterans](#)

Tuesday, November 17, 2015 5:30 PM to 7:30 PM

This workshop is highly recommended for veterans that are interested in determining the feasibility of their business idea, planning to start or have just started a small business, expanding their business, seeking a small business loan, or wanting to learn more about planning. Topics of discussion will include business feasibility, business planning, sources of funds for start-up and expansion, small business resources, and required licenses in relation to Veteran affairs. Speaker: Bill Sawyer, Sawyer Industrial Plastics

Location: [LSBDC at University of Louisiana - Monroe, Stubbs Hall Room 117, Monroe](#)



EVENTS & WORKSHOPS

Meet The Millennials: The Entrepreneurial Generation

Thursday, November 19, 2015 12:00 PM to 1:00 PM

Come out and join us! Ask the questions that will make your business successful. Learn from a panel of experts including Centric Federal Credit Union and LSBDC consultants giving you valuable feedback. There will be a live feed from Facebook and Twitter allowing us to access a greater number of people. You can plug in your questions from a distance through [facebook.com/lbdculm](https://www.facebook.com/lbdculm) or twitter.com/lbdculm. Speaker: Patrick May, Centric Federal Credit Union Location: [LSBDC at University of Louisiana - Monroe, Stubbs Hall Room 117, Monroe](#)

Starting and Financing a Small Business

Thursday, November 19, 2015 6:00 PM to 8:00 PM

This educational seminar is designed to help those desiring to start a business. Presented by LSBDC Business Consultant, David Creswell, CPA, you will learn necessary information to begin a business. Whether you are in the conceptual stage or have already completed your business plan, you will want to attend this informative seminar. You will learn how to avoid common mistakes in opening a business and also learn the important steps to create a sound foundation for your new business. You will learn valuable tools to lead you to success. You may register on-line or call 318-677-3031 to register. Speaker: David Creswell, CPA, LSBDC Business Consultant Location: [NSU Nursing Ed Center, Shreveport](#)

Starting and Financing a Small Business

Thursday, November 19, 2015 6:30 PM to 8:30 PM

This workshop is highly recommended for all individuals interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

Tax Planning

2015 Advisor Symposium: Issues of Interest to advisors today - Hammond

Thursday, November 12, 2015 12:00 PM to 4:00 PM

Join us in Hammond for a free, nationwide, live remote webcast of the 2015 Advisor Symposium, hosted by New York Life Insurance Company. This event will address a variety of issues of interest to professional advisors. Topical areas include: retaining key employees through deferred compensation strategies, planning for the financially astute client, important federal income tax developments, estate and gift tax developments, due diligence of life insurance, leading strategies to reduce taxation and protect wealth. Please copy and paste the following link in order to register: <http://nyladvisors.com/2015as/> A variety of continuing education credits will be available upon completion of this webcast: CLE for Attorneys – 3.58 General CPE for Accountants NASBA – 4.0 Administrative Practice CE for Insurance Professionals – 4.0 Life CFP for Financial Professionals – 4.0 Insurance PACE for American College Designations – 4.0 General

Speaker: Robert S. Keebler, CPA/PFS, MST, AEP® (Distinguished), CGMA Partner, Keebler & Associates, LLP Green Bay, WI Samuel A. Donaldson, JD, LL.M. Professor, Georgia State University College of Law Atlanta, GA John Y. Kim, CFA President and Chief Investment Officer, New York Life Insurance Company Michael Noland, CLU®, ChFC®, AEP® Founder, Integrated Financial Tulsa, OK Greg Holmgren, CLU®, ChFC® Corporate Vice President, New York Life Insurance Company Advanced Planning Group Bart Bradshaw, JD Corporate Vice President, New York Life Insurance Company The Nautilus Group®

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, *Hammond](#)



CAPABILITY STATEMENT

1545 Line Avenue, Suite 330-B
Shreveport, Louisiana 71101



James S. Harvey, P.E.
Phone: 832.236.7165, Fax: 832.218.9181
Email address: jharvey@arkengineer.com

Core Competencies

ARK Engineer and Consultants, Inc. (ARK) is an MEP and Life Safety engineering firm operating in Shreveport, Louisiana and Houston, Texas. ARK offers services in the following areas:

- Auto Cad Operations
- Building Code Compliance
- Building Systems Commissioning
- Construction Management
- Lighting and Electrical Systems Design
- Energy Auditing and Retrofit
- Fire Protection and Life Safety Systems Design
- Heating, Ventilating and Air Conditioning Systems Design
- Plumbing Systems Design
- Value Engineering

The goal at ARK is to furnish high quality services that are cost effective and on time.

Past Performance

- Dallas Independent School District, **Energy Saving Performance Contract.**
- Winter Texas Independent School District, **Energy Saving Performance Contract.**
- City of Shreveport, Stoner Lift Station, **MEP design**
- City of Shreveport, S. Highland Lift Station, **Elect. Design**
- City of Shreveport, Fire Station 13, **MEP design**
- City of Shreveport, Bill Cockrell Rec. Center, **MEP design**
- Various Motels in Texas, **MEP design**
- Greyhound/Spar Bus, City of Shreveport, **MEP Design**

ARK is a Life Safety and MEP engineering firm operating in Shreveport, Louisiana.

Professional Affiliations:

- ASHRAE—American Society of Heating, Refrigerating, and Air Conditioning Engineers
- SFPE—Society of Fire Protection Engineers
- NFPA—National Fire Protection Association

Our website is currently under construction.

Differentiators

- Prepare As-built drawings
- Assist in Commissioning
- Perform fire hazard analysis
- Minority Owned and reliable
- Professionally Insured
- Large enough to be responsive
- Small enough to be flexible
- “First Time Right” Accurate

Certifications:

- Caddo Parish Public Schools - MWBE
- City of Shreveport - DBE
- Caddo Parish - SBE
- LADOTD
- Harrah’s Entertainment
- HUB Zone (Pending)
- DUNNS 839864535
- NAICS 541330



Letting of 11/18/2015 LA DOTD Headquarters

[Proposal: H.000163.6](#) US 80 STEEP BAYOU BRIDGE

DBE Goal: 8%

Description of work: clearing and grubbing, grading, class ii base course, lime treatment, superpave asphaltic concrete overlay, temporary detour roads & bridging, precast concrete piles, concrete slab span bridge, and related work.

Parish(es): Ouachita

Route(s): US 80

Federal Number: H000163

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.003452.6](#) I-12 @ NORTHSORE BLVD. INTERCHANGE LIGHTING

DBE Goal: 2%

OJT Goal: 1 Trainees

Description of work: grading, drilled shaft foundations, roadway lighting, and related work.

Parish(es): St. Tammany

Route(s): I-12

Federal Number: H003452

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.007351.6](#) COUNTRY DRIVE WIDENING PHASE A

DBE Goal: 7%

OJT Goal: 5 Trainees

Description of work: clearing and grubbing, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Terrebonne

Federal Number: H007351

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.007485.6](#) CADE FARM SEEDBANK BUILDING RENOVATION

DBE Goal: 5%

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (OPTIONAL ATTENDANCE) An optional pre-bid conference for this project for all prospective bidders will be held at Cade Farm Seed Bank, Parish Road 183, Cade, LA 70582 on Thursday, October 29, 2015 beginning 9:00 am and a site visit immediately following

Description of work: clearing and grubbing, pavement patching, milling asphalt pavement, asphalt concrete overlay, drainage structures, and related work.

Parish(es): Orleans

Route(s): LA 39

Federal Number: H009572

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.009595.6](#) I-12: LIVINGSTON PAR APPROACH SLAB REP P2

DBE Goal: 5%

OJT Goal: 4 Trainees

Description of work: clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, superpave asphaltic concrete pavement, portland

cement concrete pavement, precast concrete piles, precast prestressed concrete girder spans bridge, asphaltic or portland cement concrete pavement alternate, and related work.

Parish(es): Livingston

Route(s): I-12

Federal Number: H009595

Estimated Construction Cost: \$15,000,000 to \$20,000,000

[Proposal: H.010016.6](#) US 11: LAKE PONTCHARTRAIN BR. REHAB PH 1

DBE Goal: 1%

CONFERENCE NOTICE TO CONTRACTORS PRE-BID CONFERENCE (MANDATORY ATTENDANCE) A mandatory pre-bid conference for this project for all prospective bidders will be held at District 02 Conference Room in Bridge City on Wednesday, November 4, 2015 beginning 10:00 AM. All prospective bidders are required to attend.

Description of work: bridge repairs and related work.

Parish(es): Orleans

Route(s): US 11

Federal Number: H010016

Estimated Construction Cost: \$20,000,000 to \$30,000,000

[Proposal: H.010062.6](#) WEINBERGER RD & JERUSALEM CH RD BRIDGES

DBE Goal: 10%

Description of work: clearing and grubbing, grading, drainage structures, class ii base course, superpave asphaltic concrete overlay, precast concrete piles, cast-in-place concrete slab span bridge, and related work.

Parish(es): Tangipahoa

Federal Number: H010062

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010150.6](#) S. AVENUE F & NAPP STREET BRIDGES

DBE Goal: 9%

Description of work: clearing and grubbing, drainage structures, class ii base course, superpave asphaltic concrete pavement, portland cement concrete pavement, precast concrete piles, precast prestressed girder spans bridge, and related work.

Parish(es): Acadia

Federal Number: H010150

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010178.6](#) LA 120: CURVE REALIGNMENT

DBE Goal: 10%

OJT Goal: 3 Trainees

Description of work: clearing and grubbing, grading, drainage structures, class ii base course, lime treatment, superpave asphaltic concrete pavement, and related work.

Parish(es): Natchitoches

Route(s): LA 120

Federal Number: H010178

Estimated Construction Cost: \$1,000,000 to \$2,500,000



Letting of 11/18/2015 LA DOTD Headquarters

[Proposal: H.010202.6](#) I-20: EXIT LANE EXTENSION (EXITS 3 & 5)

DBE Goal: 8%

Description of work: clearing and grubbing, grading, drainage structures, cold planing asphaltic concrete, lime treatment, super-pave asphaltic concrete pavement, and related work.

Parish(es): Caddo

Route(s): I-20

Federal Number: H010202

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010220.6](#) LA 97: NEZPIQUE BR. - 0.09 MI N LA 100

DBE Goal: 4%

Description of work: grading, drainage structures, cold planing asphaltic concrete, pavement patching, class ii base course, asphaltic surface treatment, superpave asphaltic concrete overlay and related work.

Parish(es): Acadia

Route(s): LA 97

Federal Number: H010220

Estimated Construction Cost: \$2,500,000 to \$5,000,000

[Proposal: H.010240.6](#) LA 12: TEXAS STATE LN - BEAUREGARD P/L

DBE Goal: 5%

OJT Goal: 1 Trainees

Description of work: grading, drainage structures, cold planing asphaltic concrete, pavement patching, superpave asphaltic concrete overlay, and related work.

Parish(es): Calcasieu

Route(s): LA 12

Federal Number: H010240

Estimated Construction Cost: \$5,000,000 to \$7,500,000

[Proposal: H.010442.6](#) LA 3073: INTERSECT IMPROVE @ JCT LA 89

DBE Goal: 5%

OJT Goal: 1 Trainees

Description of work: grading, drainage structures, cold planing asphaltic concrete, class ii base course, lime treatment, in-place cement stabilized base course, pavement widening, asphaltic surface treatment, superpave asphaltic concrete pavement, portland cement concrete pavement, and related work.

Parish(es): Lafayette

Route(s): LA 3073; LA 89

Federal Number: H010442

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010480.6](#) I-20: DIXIE INN - BIENVILLE P/L

DBE Goal: 5% **OJT Goal:** 1 Trainees

09/22/2015-Added to the letting of October 14, 2015.

Description of work: cold planing asphaltic concrete, superpave asphaltic concrete overlay, asphaltic concrete (sma) wearing course, and related work.

Parish(es): Bienville; Webster

Route(s): I-20

Federal Number: H010480

Estimated Construction Cost: \$20,000,000 to \$30,000,000

[Proposal: H.010602.6](#) LA 1: LA 69 - LA 75

DBE Goal: 4%

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS.

Description of work: grading, drainage structures, milling asphalt pavement, pavement patching, class ii base course, lime treatment, asphalt concrete overlay, portland cement concrete pavement, and related work.

Parish(es): Iberville

Route(s): LA 1

Federal Number: H010602

Estimated Construction Cost: \$10,000,000 to \$15,000,000

[Proposal: H.010723.6](#) NORTH BOULEVARD PROMENADE

DBE Goal: 10%

Description of work: clearing and grubbing, grading, class ii base course, drilled shaft foundations, landscaping, lighting, and related work.

Parish(es): East Baton Rouge

Federal Number: H010723

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.010987.6](#) LA 433: BYU BONFOUCA - US 11 CENTER TURN

DBE Goal: 5%

Description of work: grading, cold planing asphaltic concrete, class ii base course, superpave asphaltic concrete pavement and related work.

Parish(es): St. Tammany

Route(s): LA 433

Federal Number: H010987

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011213.6](#) I-12: SOUND BARRIER WALL AT ESSEN LANE

DBE Goal: 6%

Description of work: clearing and grubbing, drilled shaft foundations, noise reduction systems and related work.

Parish(es): East Baton Rouge

Route(s): I-12

Federal Number: H011213

Estimated Construction Cost: \$1,000,000 to \$2,500,000



Letting of 11/18/2015 LA DOTD Headquarters

[Proposal: H.011354.6](#) LA 107: STILLEY RD & PINEGROVE INT IMP

DBE Goal: 7%

Description of work: cold planing asphaltic concrete, pavement widening, superpave asphaltic concrete overlay, and related work.

Parish(es): Rapides

Route(s): LA 107

Federal Number: H011354

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011442.6](#) LA 3127: RIGHT TL @ ASPHALT PLANT ROAD

SBE Goal: 6%

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS.

Description of work: grading, milling asphalt pavement, class ii base course, asphalt concrete, drainage structures and related work.

Parish(es): St. Charles

Route(s): LA 3127

Federal Number: H011442

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011443.6](#) LA 56: RIGHT TURN LANE AT LA 24

SBE Goal: 4%

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS.

Description of work: grading, pavement patching, milling asphalt pavement, asphalt concrete pavement, and related work.

Parish(es): Terrebonne

Route(s): LA 56 & LA 24

Federal Number: H011443

Estimated Construction Cost: \$100,000 to \$250,000

[Proposal: H.011499.6](#) DMS LADDER SYSTEM PHASE 5

SBE Goal: 3%

Description of work: ladder installation and related work.

Parish(es): Jefferson; Orleans

Route(s): I-10; I-610; US-90

Federal Number: H011499

Estimated Construction Cost: \$250,000 to \$500,000

[Proposal: H.011554.6-R2](#) I-10 & I-210: PAVEMENT MARKING REPLACEMENT II

DBE Goal: 6%

Description of work: remove and replace existing raised pavement markers and plastic pavement striping, and related work.

Parish(es): Calcasieu

Route(s): I-10; I-210

Federal Number: H011554

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.011622.6](#) I-910: RAMPS NEAR SUPERDOME/CLAIBORNE

DBE Goal: 6%

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT PROJECT SPECIAL PROVISIONS

Description of work: milling asphalt concrete, pavement patching, asphalt concrete overlay, and related work.

Parish(es): Orleans

Route(s): I-910

Federal Number: H011622

Estimated Construction Cost: \$500,000 to \$1,000,000

[Proposal: H.011755.6](#) LA 3111 & LA 3171: WASHINGTON ROAD TRANSFER

Description of work: cold planing asphaltic concrete, pavement patching, in-place cement stabilized base course, superpave asphaltic concrete pavement, and related work.

Parish(es): Washington

Route(s): LA 3111; LA 3171

Estimated Construction Cost: \$1,000,000 to \$2,500,000

[Proposal: H.011854.6](#) INDUSTRIAL PARK DRIVE REHABILITATION

DBE Goal: 9%

Description of work: grading, class ii base course, pavement patching, portland cement concrete pavement, and related work.

Parish(es): Livingston

Federal Number: H011854

Estimated Construction Cost: \$1,000,000 to \$2,500,000



ADVERTISEMENTS & ADDENDUMS

| <u>Date</u> | <u>Project No.</u> | <u>Project Name</u> | <u>Parish(es)</u> | <u>Closing Date</u> |
|-------------|--------------------|--|-------------------|---------------------|
| 10/16/15 | 4400007021 | Chef Menteur Pass Bridge And Approaches | Orleans | 11/3/15 |
| 10/16/15 | 4400007102 | Retainer Contract For Intelligent Transportation Systems (Its) Maintenance | Statewide | 11/3/15 |
| 10/16/15 | 4400007319 | La 37 (Sullivan Road To Liberty Road) | East Baton Rouge | 11/3/15 |
| 10/9/15 | 4400007499 | Lake Forest Boulevard | Orleans | 11/17/15 |
| 10/5/15 | 4400007299 | Enterprise Extension (Riverside Parkway) | Calcasieu | 11/17/15 |

NEW CERTIFIED DBEs

| <u>Firm Name</u> | <u>OWNER'S NAME</u> | <u>PHONE #</u> | <u>EMAIL ADDRESS</u> |
|-------------------------------|-----------------------|----------------|--|
| Eduok Associates | Uyuh0 Eduok (You You) | 504-655-2942 | ueduok@eduokassociates.com |
| Service International of SWLA | Shalon Latour | 337-884-8662 | shalonll@aol.com |
| LewTech | Tresslar Lewis | 504-244-2605 | lewtechps@msn.com |
| La Famille | Brenton Keye | 502-473-1776 | lefamille@msn.com |
| Mitchell Contracting | Mitchell Pounds | 985-200-0518 | mitchell@mitchellcontractinginc.com |
| Multitech Group | Ora Jean Joiner | 817-496-5500 | ojoiner@meltitechgroupinc.com |
| Sharp and Clean | Senic Briggs | 337-303-8628 | sharpclean@yahoo.com |
| Baez Consulting | Gustavo Baez | 972-359-1630 | gbaez@baezconsulting.com |
| Marcia Johnson Construction | Marcia Johnson | 601-359-7936 | marcia_johnson5@hotmail.com |
| Angelique Realty | Tabitha Hollins | 318-512-0837 | tabitha@angeliquerealty.com |
| SG Contracting | Samona Gaudet | 225-315-2207 | sgcontractingllc@gmail.com |
| Harrison Paint Co | Christopher Hamm | 318-222-0791 | chamm@harrisonpaintco.com |



Bid Results for the Letting of 10/14/2015 LA DOTD Headquarters

H.001763.6 (DBE Goal Project) LA 520: MIDDLE FORK BAYOU D'ARBONNE BRG.
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, TEMPORARY DETOUR ROADS AND BRIDGING, PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE GIRDER QUAD BEAM SPANS BRIDGE, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Claiborne

Route(s): LA 520

Federal Number: H001763

Estimated Construction Cost: \$3,698,279.25

Apparent Low Bidder: WL Bass Construction Inc. \$4,294,087.70
554 SONNY DAY RD.
MONROE, LA 71203
(318)355-3901

H.002333.6 (DBE Goal Project) LA 327: BAYOU PAUL BRIDGE
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Iberville

Route(s): LA 327

Federal Number: H002333

Estimated Construction Cost: \$518,121.00

Apparent Low Bidder: KCR CONTRACTORS, LLC \$531,466.65
44617 S. AIRPORT RD. SUITE A
HAMMOND,, LA 70403
(985)230-0561

H.007232.6 (DBE Goal Project) LAFAYETTE MPO NON STATE PVT MARKING
PAVEMENT MARKING AND RELATED WORK.

Parish(es): Lafayette

Federal Number: H007232

Estimated Construction Cost: \$838,415.00

Apparent Low Bidder: Pavement Markings, LLC \$1,199,939.15
70393 BRAVO STREET
COVINGTON, LA 70433
(985)892-6500

H.008259.6 (DBE Goal Project) LA 1204: 0.369 MI E SPRINGHILL RD-US 165
CLEARING AND GRUBBING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, PAVEMENT WIDENING, ASPHALT CONCRETE PAVEMENT AND RELATED WORK.

Parish(es): Rapides

Route(s): LA 1204

Federal Number: H008259

Estimated Construction Cost: \$1,009,816.26

Apparent Low Bidder: GILCHRIST CONSTRUCTION CO. LLC \$1,004,295.60
PO BOX 5699
ALEXANDRIA, LA 71307
(318)448-3565



Bid Results for the Letting of 10/14/2015 LA DOTD Headquarters

H.009180.6 (DBE Goal Project) PLANTATION AVE. / ENTERPRISE DR.
GRADING, COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, LIME TREATMENT, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Livingston
Federal Number: H009180
Estimated Construction Cost: \$1,209,105.39

Apparent Low Bidder: Barriere Construction Co., LLC. \$862,644.55
407 CC ROAD
FRANKLINTON, LA 70438
(985)795-8239

H.009593.6 (DBE Goal Project) I-10, I-12, I-55, I-59: D62 INTERSTATE REP.
COLD PLANING ASPHALTIC CONCRETE, PAVEMENT PATCHING, IN-PLACE CEMENT TREATED BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.

Parish(es): Livingston, St. John the Baptist, St. Tammany, Tangipahoa
Route(s): I-10, I-12, I-55, I-59
Federal Number: H009593
Estimated Construction Cost: \$3,884,048.70

Apparent Low Bidder: Forby Contracting, Inc. \$6,156,862.00
34363 SWEDE ALLEY
HINCKLEY, MN 55037
(320)384-6061

H.010061.6 (DBE Goal Project) N. RIVER ROAD AND DURBIN ROAD BRIDGES
CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

OJT Goal: 1 Trainees
Parish(es): Tangipahoa
Federal Number: H010061
Estimated Construction Cost: \$839,303.40

Apparent Low Bidder: Key, LLC Of Mississippi \$1,071,253.25
PO BOX 590
MADISON, MS 39130
(601)898-9892

H.010192.6 (DBE Goal Project) LAKE CHARLES ITS PHASE 2
CLEARING AND GRUBBING, GRADING, DRILLED SHAFT FOUNDATIONS, INTELLIGENT TRANSPORTATION SYSTEM, FIBER OPTIC CABLE, AND RELATED WORK.

Parish(es): Calcasieu
Route(s): I-10, LA 108, LA 397, US 90
Federal Number: H010192
Estimated Construction Cost: \$3,555,455.40

Apparent Low Bidder: Jack B. Harper Electrical LLC \$2,808,021.02
PO BOX 789
WALKER, LA 70785
(225)665-1414



Bid Results for the Letting of 10/14/2015 LA DOTD Headquarters

**H.011018.6 CHEMIN METAIRIE PARKWAY BIKE LANES
PAVEMENT MARKINGS AND RELATED WORK.**

Parish(es): Lafayette

Federal Number: H011018

Estimated Construction Cost: \$122,658.90

Apparent Low Bidder: Pavement Markings, LLC \$150,973.00
70393 BRAVO STREET
COVINGTON, LA 70433
(985)892-6500

**H.011128.6 (DBE Goal Project) LA 3188 OVER I-10 GIRDER REPAIR
BRIDGE REPAIRS AND RELATED WORK.**

Parish(es): St. John the Baptist

Route(s): LA 3188

Federal Number: H011128

Estimated Construction Cost: \$492,819.31

Apparent Low Bidder: COASTAL BRIDGE CO., L.L.C. \$695,961.20
PO BOX 14715
BATON ROUGE, LA 70898
(225)766-0244

**H.011269.6-R2 (DBE Goal Project) I-10: PAVEMENT MARKING REPLACEMENT IV
PLASTIC PAVEMENT STRIPING, REFLECTORIZED RAISED PAVEMENT MARKERS AND RELATED WORK.**

Parish(es): Ascension, East Baton Rouge

Route(s): I-10

Federal Number: H011269

Estimated Construction Cost: \$730,445.00

Apparent Low Bidder: Southern Synergy LLC \$747,305.34
1105 BERT STREET
LAPLACE, LA 70068
(985)359-9953

**H.011694.6 (DBE Goal Project) LA 1027: E. END W. COLYELL BR - LA 447
GRADING, DRAINAGE STRUCTURES, PAVEMENT PATCHING, COLD PLANING ASPHALTIC CONCRETE, SUPER-
PAVE ASPHALTIC CONCRETE OVERLAY AND RELATED WORK.**

Parish(es): Livingston

Route(s): LA 1027

Federal Number: H011694

Estimated Construction Cost: \$776,475.00

Apparent Low Bidder: Barriere Construction Co., LLC. \$785,827.58
407 CC ROAD
FRANKLINTON, LA 70438
(985)795-8239



Bid Results for the Letting of 10/14/2015 LA DOTD Headquarters

H.011742.6 (DBE Goal Project) OLE HIGHWAY 15 (ARKANSAS RD - US 80)
COLD PLANING ASPHALTIC CONCRETE, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, ASPHALTIC SURFACE TREATMENT, SUPERPAVE ASPHALTIC CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ouachita

Federal Number: H011742

Estimated Construction Cost: \$1,466,153.89

Apparent Low Bidder: Diamond B Construction Co., L.L.C. \$1,677,323.80
PO BOX 7618
ALEXANDRIA, LA 71306
(318)427-1300

H.011759.6 (DBE Goal Project) PATHS TO PROGRESS L.B. LANDRY AVENUE OLD BEHRMAN HIGHWAY
COLD PLANE ASPHALTIC CONCRETE, ASPHALTIC CONCRETE OVERLAY, CONCRETE PAVEMENT REPAIR, STRIPING, CONCRETE ADA RAMPS AND RELATED WORK.

Parish(es): Orleans

Federal Number: H011759

Estimated Construction Cost: \$6,614,388.30

Apparent Low Bidder: Hard Rock Construction LLC \$6,549,263.88
2305 L & A ROAD
METAIRIE, LA 70001
(504)835-1050

H.011848.6 I-12: INCIDENT MANAGEMENT DETOUR SIGNING
TRAFFIC SIGNS AND RELATED WORK.

Parish(es): East Baton Rouge, Livingston, Tangipahoa

Route(s): I-12, I-55, LA 3002, LA 3245, LA 43, LA 447, LA 63, US 190

Federal Number: H011848

Estimated Construction Cost: \$168,500.00

Apparent Low Bidder: B.M. Grace, Inc. \$69,250.00
8680 BLUEBONNET BLVD. STE. A
BATON ROUGE, LA 70810
(225)938-0112

H.011880.6 (DBE Goal Project) DISTRICTS 08 & 58 LOW COST SAFETY IMPROV.
HIGH FRICTION SURFACING TREATMENT, SIGNING, PAVEMENT STRIPING, PAVEMENT MARKERS, AND RELATED WORK.

Parish(es): Avoyelles, Catahoula, Natchitoches, Rapides, Sabine

Route(s): LA 112, LA 114, LA 117, LA 124, LA 175, LA 191, LA 29

Federal Number: H011880

Estimated Construction Cost: \$4,585,566.94

Apparent Low Bidder: Blue Cube Operations LLC \$2,983,739.99
2030 Dow Center
Midland, MI 48674
(440)223-5261



Stephanie P. Ducote, DOTD Program Director, Compliance Programs Section
 (225)379-1363
stephanie.ducote@la.gov

Remy Graves, DBE/SBE Program Manager
 (225)379-1762
remy.graves@la.gov

Rhonda Wallace, DBE Certification Program Specialist
 (225) 379-1360
rhonda.wallace@la.gov

Kandy Fly, DBE Certification Program Specialist/SBE Program Manager
 (225) 379-1922
kandy.fly@la.gov

Amber White, DBE Contract Admin. Program Specialist
 (225) 379-1494
amber.white@la.gov

Carla Murray, DBE Compliance Investigator
 (225) 379-1774
carla.murray@la.gov

Judy Halloran, DBE Contract Administration Specialist
 (225) 379-1411
judy.halloran@la.gov

Angela Benn, DBE Certification Specialist
 (225) 379-1365
angela.benn@la.gov



Jackie des Bordes, DBE Program Coordinator
Jackie.desBordes@sjbgroup.com

Kenyatta Sparks, Program Assistant
Kenyatta.Sparks@sjbgroup.com

Grace Chatman, Communication Specialist
Grace.Chatman@sjbgroup.com

5745 Essen Lane, Suite 200
 Baton Rouge, Louisiana 70810
 Office: 225.769.3400
 Fax: 225.769.3596
 Website: www.SJBGroup.com

What can SJB Group do for You?

SJB Group, LLC can provide **free assistance** to certified LADOT DBE firms in the following areas:

SJB Group can assist you by: preparing company business cards, profile sheets, and providing information on recommended target areas for your marketing efforts.

By acting as a liaison between the DBE Contractor and Prime Contractor for project information, and in problems occurring on the jobsite.

By informing of upcoming LADOT lettings, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.

By providing assistance and guidance on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.

By helping with office computer operations to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.

By assisting in financial areas such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.