



<b>Non-Negotiated Lump Sum</b>	<b>Negotiated Lump Sum</b>	<b>Cost Plus Fixed Fee (negotiated unless otherwise noted)</b>	<b>Specific Rates of Compensation</b>	<b>Cost Per Unit of Work</b>
<i>Work effort needed to perform the scope is predictable and consultant is subject to few risks outside its control</i>	<i>General work effort is predictable but input on detailed task breakout before contracting is desirable, consultant is subject to few risks outside its control</i>	<i>Consultant is subject to cost uncertainties/risks outside of its control (e.g., site risks, outside contractor schedules)</i>	<i>Contract might never be tasked, dependent on external events (e.g., natural disasters), or consultant is serving as owner's representative on a construction project (e.g., CE&amp;I)</i>	<i>Work effort per unit is predictable and closely tied to the level of production associated with the deliverable</i>
Typical Road Design (e.g., 3R projects, intersection imprv'mts, ordinary capacity)	Complex Road Design (e.g., interstate interchanges, urban interstate or arterials)	Utility Coordination (in Design and/or Construction)	CE&I (non-negotiated) and Owner Verification	Geotech
Simple Traffic (e.g., Tier One Analysis)	Complex Traffic (not otherwise described)	Environmental	Construction Support	Real Estate
Off-system Bridge Design	Simple On-system Bridge Design (typically rural; e.g., slab-span, quad-beam, PPC girder)	Complex Bridge Design (not otherwise described)	Embedded or Similar Staff Augmentation Contracts <sup>1</sup>	SUE (Designation)
Small/Routine Program Management (e.g., Local Road Safety, Safe Routes to Public Places, Road Transfer)	Value Engineering	Major Program Management (e.g., ARRA, LTM)	Emergency Response Contracts (e.g., debris monitoring)	
Feasibility Reviews		Innovative Procurement Support		
Typical Survey (e.g., Property Survey, R-o-W Mapping, and Topographic)		Constructability Review (non-negotiated) (should only be used on large, highly complex projects)		
Inspection (other than CE&I)		CPM- (Critical Path Monitoring)		

<sup>1</sup> To be used only when consultant staff is placed on an on-call basis and tasked as needed by DOTD staff to review/produce specific deliverables. Not to be used for program management or other services required on an annual or similar ongoing basis.